

NORTH COUNTY EDUCATIONAL PURCHASING CONSORTIUM
AWARDED VENDOR LIST

BID TITLE: Science Supplies BID NUMBER: 2024-SCI CONTRACT PERIOD: January 1, 2024 thru December 31, 2024 MINIMUM QUANTITY FOR FREE FREIGHT: \$50.00 (See Notes)	SPONSORING DISTRICT: Bonsall Unified School District DISTRICT CONTACT: Alexis Chapman (760) 631-5200 ext. 1007 alexis.chapman@bonsallusd.com
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VENDOR NAME	ADDRESS	PHONE/FAX NUMBER WEBSITE	CONTACT NAME
Carolina Biological Supply Co.	2700 York Rd. Burlington, NC 27215-3398 Proposal #P104999	800-334-5551 - Phone 800-222-7112 - Fax www.carolina.com	Angela Walker pricingagreements@carolina.com customer_service@carolina.com
Fisher Science Education	4500 Turnberry Dr. Hanover Park, IL 60133	800-955-1177 - Phone 800-955-4763 - Fax www.fisheredu.com	Roger Wedig 619-200-0944 roger.wedig@thermofisher.com
Flinn Scientific, Inc.	PO Box 219 Batavia, IL 60510 Quote #291199	800-452-1261 - Phone 866-452-1436 - Fax www.flinnsci.com	Sally Lovell flinn@flinnsci.com
Lakeshore Learning Materials	2695 E Dominguez St. Carson, CA 90895 Per Bid #2024-SCI	800-428-4414 - Phone 310-537-4261 - Fax www.lakeshorelearning.com	Christopher Kingston biddept@lakeshorelearning.com lakeshore@lakeshorelearning.com
Nasco Education LLC	901 Janesville Ave. Fort Atkinson, WI 53538-0901 Quote #56400	800-558-9595 - Phone 800-372-1236 - Fax www.nascoeducation.com	Michelle Au bids@nascoeducation.com info@nascoeducation.com
PASCO Scientific	10101 Foothills Blvd. Roseville, CA 95747 Reference #QT128942	800-772-8700 - Phone 916-786-7565 - Fax www.pasco.com	Greg Montgomery bids@pasco.com
Quill LLC	300 Tri State International Dr. Ste. 300 Lincolnshire, IL 60069 Account #: 6923074 Quill Bid #23-31391	800-634-4809 - Phone 800-789-2016 - Fax www.quill.com	Karrie Szalkowski bid@quill.com
School Outfitters	3736 Regent Ave. Cincinnati, OH 45212	800-260-2776 - Phone 800-494-1036 - Fax www.schooloutfitters.com	Queenie Takougang queenie.takougang@schooloutfitters.com sales@schooloutfitters.com

**NORTH COUNTY EDUCATIONAL PURCHASING CONSORTIUM
AWARDED VENDOR LIST**

BID TITLE: Science Supplies	SPONSORING DISTRICT: Bonsall Unified School District
BID NUMBER: 2024-SCI	DISTRICT CONTACT: Alexis Chapman
CONTRACT PERIOD: January 1, 2024 thru December 31, 2024	(760) 631-5200 ext. 1007
MINIMUM QUANTITY FOR FREE FREIGHT: \$50.00 (See Notes)	alexis.chapman@bonsallusd.com

VENDOR NAME	ADDRESS	PHONE/FAX NUMBER WEBSITE	CONTACT NAME
School Specialty	PO Box 1579 Appleton, WI 54912-1579 Account #666630 Bid #: Q-403880	888-388-3224 - Phone 888-388-6344 - Fax www.schoolspecialty.com	Sita Beasley 310-200-5778 sita.beasley@schoolspecialty.com orders@schoolspecialty.com
VWR International DBA: Sargent Welch & Ward's Science	5100 West Henrietta Rd. PO Box 92912 Rochester, NY 14692-9012	800-727-4368 - Phone 800-676-2540 - Fax www.sargentwelch.com 800-962-2660 - Toll Free 800-635-8439 - Fax www.wardsci.com	Debbie Potalivo 858-232-1748 debbie.potalivo@vwr.com sargentwelchcs@vwr.com wardscs@vwr.com

SPECIFICATIONS BID FORM

The North County Educational Purchasing Consortium is seeking bids for science supplies and equipment for the period 1/1/24 through 12/31/24. The Consortium would like to have bids turned in based on discount rates off of list price in current catalogs. Please provide categories and percentage of discounts on bid form. All companies will factor in delivery costs on their bid percentages and percentages will hold firm for the duration of the 2024 calendar year to accommodate all orders from the Consortium. Items ordered from vendor must be delivered within ten (10) business days unless other arrangements are made with ordering district.

Vendors submitting bids are required to indicate Catalog Numbers for which discount applies. In addition, catalogs will be forwarded to the Consortium Bid Administrator along with bid. Failure to comply will be considered non-responsive and bids will be rejected.

All equipment will be FOB District. All others will be awarded based on percentage basis.

CATEGORIES	BID PERCENTAGES
Biology	5%
Physics	5%
Earth Science	5%
Chemicals	5%
Furniture	0%
Lab Apparatus & Supplies	5%
Equipment (i.e., Microscopes, cabinets, scales, etc.)	5%

Additional conditions or requirements:

Please see Attached Carolina Proposal Letter for exclusions and freight terms. Pricing is a discount from prices at www.carolina.com

Exclusions: Please see Attached Carolina Proposal Letter for exclusions and freight terms. percentage discount remains the same for the contract term, however prices are subject to occasional, moderate increase due to market factors throughout the year.

Signed: Angela Walker
 Authorized Legal Representative

Company: Carolina Biological Supply Company

Date: November 2, 2023

**** MUST BE COMPLETED, SIGNED AND RETURNED WITH BID.****



November 2, 2023

North County Educational Purchasing Consortium

Welcome to the Carolina Preferred Customer Program. This program encompasses bids, contracts, and other agreements. As a Carolina Preferred Customer you can count on:

- Outstanding service and support
- Free teacher resources
- Over 14,000 quality products
- Available overnight delivery
- Select delivery dates
- Our 100% Satisfaction Guarantee
- And some exclusive benefits

Enclosed is our proposal to provide you with science supplies from our catalogs and website for the period of 01/01/2024 – 12/31/2024. Prices and availability are subject to change due to market conditions and supply chain disruptions. Below are the program's exclusive benefits and important features.

Exclusive benefits

- **Free standard freight on orders of \$250 or more**—As a Carolina Preferred Customer, you receive **FREE** standard freight on orders of **\$250 or more**. **Note:** Living and perishable materials, hazardous chemicals, kits containing hazardous chemicals, drop-shipped items, and preserved specimens are subject to additional shipping fees. Motor freight shipments are dock delivery only; for inside delivery of motor freight shipments and expedited shipping methods additional fees apply. **Shipping and handling fees apply to all orders less than \$250.**
- **Contract pricing**—Your Carolina Preferred Customer contract price is **5% off** our list price. When you log in to **www.carolina.com** with a registered Carolina Online Account linked to your contract, you can see contract pricing, use a purchase order (if applicable), and apply a tax exemption (if applicable). To register and link your account, click on “My Account” at **www.carolina.com** and follow the prompts. Please call Customer Service at 800.334.5551 (8 am to 8 pm, ET, Monday–Friday) if you need help with registering and linking.

Carolina Biological Supply Company

2700 York Rd • Burlington NC 27215-3398 • Phone 336.584.0381 • Fax 800.222.7112 • www.carolina.com

Important features

- **Payment and terms**—Please reference **Proposal No. P104999** and your contract title 2024-SCI Science Supplies on purchase orders and all orders submitted during the contract period. This links them to your Carolina Preferred Customer status. We will send you an invoice for each individual shipment and a corresponding packing list will be included with each delivery. Our terms are net 30 days. If you create a new bill-to account, be sure to mention contract eligibility.
- **Exclusions**—This proposal cannot be used in conjunction with any other bid responses, phone or written quotations, price agreements, or promotions. Smithsonian STC™ products, Building Blocks of Science® products, OpenSciEd products, Twig products, furniture items and accessories, our K–8 curriculum, and Carolina Distance Learning® kits are sold at list price. They are ineligible for discounts and subject to shipping and handling fees.
- **Participating institutions**—Please provide a list of all participating institutions and their addresses using the enclosed form. This information is very important to ensure that those institutions receive Carolina Preferred Customer benefits. Email or mail it to the address provided at the top of the form.

As a Carolina Preferred Customer you will receive our highest level of service on the top-quality science supplies you know and trust, plus the benefits outlined above. Please feel free to email me at pricingagreements@carolina.com or phone me at 800.334.5551 ext.7688 if you have any questions. I look forward to hearing from you soon and assisting you in the future.

Sincerely,



Angela Walker
Contract Manager

P.S. Please be sure to reference **Proposal No. P104999** on all purchase orders and correspondence to link them to your Carolina Preferred Customer status.

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All equipment will be FOB District. All others will be awarded based on percentage basis.

CATEGORIES	BID PERCENTAGES
Biology	Up to 30%
Physics	Up to 30%
Earth Science	Up to 30%
Chemicals	Up to 30%
Furniture	Up to 30%
Lab Apparatus & Supplies	Up to 30%
Equipment (i.e., Microscopes, cabinets, scales, etc.)	Up to 30%

Additional conditions or requirements:

Up to 30% off from current published list prices for our full Fisher Science Education product portfolio. (fisheredu.com) Fisher Science Education catalogs are digital and available on our website:

<https://www.fishersci.com/us/en/education-products/forms/2023-fisher-science-education-catalogs.html> ; Free dock to dock delivery on all orders excluding Live, Hazardous, and Motor Freight Items. Any special shipping or delivery requirements may incur additional charges.

Exclusions: Discount excludes non-catalog, personal protection equipment, sale/clearance items, items that end with "ND", special order- (refrigerated, frozen or live products), Life Technologies products, rush shipments and equipment with white glove service. No item will be discounted below Fisher Science Educations cost. All items are subject to a cost plus 15% safet net.

Signed: Kimberly Jungo
 Authorized Legal Representative

Company: Fisher Scientific Company LLC

Date: 11/06/2023

**** MUST BE COMPLETED, SIGNED AND RETURNED WITH BID.****



BONSALL UNIFIED SCHOOL DISTRICT
2024 Pricing Agreement
2024-SCI Science Supplies

Fisher Science Education is pleased to offer the following discount program:

Discount: Up to 30% off from catalog pricing from current published list prices for our full Fisher Science Education product portfolio. Fisher Science Education items are indicated with an orange tag on our website www.fisheredu.com. Discount excludes non-catalog, personal protection equipment, sale/clearance items, items that end with "ND", special order- (refrigerated, frozen or live products), Life Technologies products, rush shipments and equipment with white glove service.

Fisher Scientific shall be permitted to adjust price in the event that the price falls below Fisher's cost plus 15%. Prices are subject to change if they fluctuate by 5% or more during a price hold period. No item will be discounted below Fisher's cost.

Freight: Free dock to dock delivery on all orders excluding Live, Hazardous and Motor Freight Items. Any special shipping or delivery requirements may incur additional charges.
➤ Motor freight ("MF" suffix items) charges are calculated at the time of your order based on the type of delivery required and weight of the item.

Valid Dates: January 1, 2024 – December 31, 2024

Terms: Discounts apply to current published prices only and are not applicable to sale items or special quotations.

Fisher Science Education 2023 Catalogs: <https://www.fishersci.com/us/en/education-products/forms/2023-fisher-science-education-catalogs.html?icid=wb-23-0009>

Fisher Scientific has reviewed the Terms and Conditions contained in your RFP. The allocation of risk and the commercial offering to Customers are directly tied, and we are unable to agree in advance to all terms and conditions. If Fisher Scientific is selected for award based on our proposal, we look forward to working with you to develop a set of mutually agreeable terms and conditions that will successfully govern our relationship.

District specific pricing is available to registered users at www.fisheredu.com. Please visit us online or contact your Sales Representative for details on how to activate your account.

Your dedicated Fisher Science Education Sales Representative is:

Sales Rep Name : Roger Wedig
Phone: 619-200-0944
Fax #: 800-955-4763
E-mail: roger.wedig@thermofisher.com

Fisher Science Education
4500 Turnberry Drive
Hanover Park, IL 60133

Phone: 800-955-1177
FAX: 800-955-4763
E-Mail: fse.bids@thermofisher.com

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CATEGORIES	BID PERCENTAGES
Biology	10
Physics	10
Earth Science	10
Chemicals	10
Furniture	0
Lab Apparatus & Supplies	10
Equipment (i.e., Microscopes, cabinets, scales, etc.)	10, Cabinets 0

Additional conditions or requirements:
Please see attached exception sheet.

Exclusions: Items exempt from discount include all prefixed 'TC', 'PF' and 'LM', Bio-Rad, Vernier, Digital, and Lab furniture

Signed: 
Authorized Legal Representative

Company: Flinn Scientific, Inc.

Date: 11/13/2023

**** MUST BE COMPLETED, SIGNED AND RETURNED WITH BID.****

Flinn Scientific, Inc.

"Your Safer Source for Science Needs"

P.O. Box 219 emailorders@flinnsci.com
Batavia, IL 60510 www.flinnsci.com
(800) 452-1261 FEIN No. 36-2926914

Quotation

Flinn Quote Number: 291199

Quote Date: 11/13/2023

Freight Terms: FOB DESTINATION

Payment Terms: Net 30 Days

Expiration Date: 12/31/2024

Customer RFQ: 2024-SCI

Quote For:

BONSALL UNION SCHOOL DISTRICT
ALEXIS CHAPMAN
31505 OLD RIVER ROAD
BONSALL CA 92003

Page: 1

PREFERRED CUSTOMER PURCHASING CONTRACT

Flinn Scientific, Inc. is honored to offer you the following quote terms which apply to most items in the Flinn Chemical and Biological Reference Manual:

Discount:

10.000% on Most Catalog Items

Minimum Order Amount to Qualify for Discount: No Minimum

Freight:

Free Shipping on Most Catalog Items

Minimum Order Amount to Qualify for Free Freight: \$50.00

Exceptions to Discount:

Live Material

Lab Furniture

Computer Software

Technology Products

E-Learning

BioRad

Exceptions to Free Freight:

Live Material

Lab Furniture

Hazardous Material Surcharges

Items Requiring Truck Freight

Technology Products

BioRad

Note standard exceptions

Please reference the Flinn Quote Number on your order.

Net terms are contingent upon credit review and approval by our Accounting Department

By: *Monet Simpson*
Business Desk

Exceptions

Customer: Bonsall Unified School District

RFP Name: Science Supplies

RFP Number: 2024-SCI

- Any free freight offers, or terms offered by Flinn Scientific, are for dock delivery and do not include:
 - Truck Items
 - Live Material
 - Hazardous Material Charges
 - Inside Delivery
 - Liftgate Delivery
 - Assembly and Installation
 - Bio-Rad Items
- Items exempt from discount include all prefixed 'TC', 'PF' and 'LM', Bio-Rad, Vernier, Digital, and Lab furniture.
- Product ships from the Flinn warehouse 5-7 business days after receipt of PO for in-stock items. Backordered items will ship as soon as available in our warehouse.
- Receipt of delivery shall constitute acceptance of product at your facility. Flinn does not accept responsibility or liability for loss of product thereafter. Shipment shortages may still be reported.
- Whereas Flinn welcomes customers to a tour of our warehouse facilities, we do not allow inspection or testing of product on our premises. Samples for testing may be requested but no costs for any such testing, regardless of outcome, shall lie with Flinn.
- Flinn does not permit audits of its books or those of our subcontractors.
- Any applicable Warranties will be valid from date of delivery against manufacturer defect. Items not correctly maintained in this time will not fall under these terms.
- If product is purchased elsewhere, for any reason, Flinn does not assume responsibility for any cost differences incurred.
- The Flinn catalog runs for 1 year from January 1. Prices may be subject to change outside of this date without notice.
- Flinn does not offer any additional discounts for prompt payment.
- Return shipments will be arranged and paid for by Flinn unless we are not at fault for the error, in such cases all associated costs will reside with the customer.
- Commencement of contract award constitutes agreement of these terms.



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Vendors submitting bids are required to indicate Catalog Numbers for which discount applies. In addition, catalogs will be forwarded to the Consortium Bid Administrator along with bid. Failure to comply will be considered non-responsive and bids will be rejected.

All equipment will be FOB District. All others will be awarded based on percentage basis.


CATEGORIES	BID PERCENTAGES
Biology	5% Discount
Physics	5% Discount
Earth Science	5% Discount
Chemicals	5% Discount
Furniture	5% Discount
Lab Apparatus & Supplies	5% Discount
Equipment (i.e., Microscopes, cabinets, scales, etc.)	5% Discount

Additional conditions or requirements:
Please reference "Per Bid #2024-SCI"

Free shipping on orders over \$50 shipping to one location in the contiguous United States.

For orders under \$50, please estimate freight charges at 15% of the subtotal, with a minimum freight charge of \$6.99.

Exclusions: Discount valid on all non-sale items.

Signed: 
Authorized Legal Representative

Company: Lakeshore Learning Materials, LLC

Date: 11/3/23

**** MUST BE COMPLETED, SIGNED AND RETURNED WITH BID.****

November 6, 2023

North County Educational Purchasing Consortium
Bonsall Unified School District
31505 Old River Road
Bonsall, CA 92003

RE: Bid #2024-SCI Science Supplies

Dear Alexis Chapman and Bonsall Unified School District Staff,

Thank you for providing Lakeshore Learning Materials the opportunity to respond to Bid #2024-SCI Science Supplies. Lakeshore is dedicated to creating innovative educational materials and furniture that spark young imaginations, instill a sense of wonder and foster a lifelong love of learning. With materials, furniture and environments for students of all ages, we help each individual reach developmental milestones and achieve education goals—while still having fun!

OFFER

Lakeshore is pleased to present the following offer to North County Educational Purchasing Consortium:

- 5% discount on all non-sale items from Lakeshore's catalogs, website (www.LakeshoreLearning.com) and retail stores (see attached Store List for locations).
- Free shipping on orders over \$50.00 shipping to one location in the contiguous United States. For orders under \$50.00, please estimate freight charges at 15% of the subtotal, with a minimum freight charge of \$6.99.

Complete Classrooms® design, delivery and white-glove installation service complimentary on orders of \$20,000 or more that ship to a single location in the contiguous United States.

Depending on delivery location, additional charges may apply. This service includes:

- Unpacking and assembly
- Supervised setup in a classroom, a library, a media center or other learning space
- Custom labeling and boxing of orders by designated information, such as by classroom or teacher
- Supervised verification that all rooms are in ready-to-move-in condition

Please reference "Per Bid #2024-SCI" on all purchase orders to receive these terms.

Lakeshore agrees to hold the discount offered in this submission throughout the lifetime of the contract. Catalogs and prices are subject to change during the calendar year, and in the event of significant factors outside our control, such as government-imposed tariffs or global pandemic; for current prices please visit www.LakeshoreLearning.com.

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Vendors submitting bids are required to indicate Catalog Numbers for which discount applies. In addition, catalogs will be forwarded to the Consortium Bid Administrator along with bid. Failure to comply will be considered non-responsive and bids will be rejected.

All equipment will be FOB District. All others will be awarded based on percentage basis.

CATEGORIES	BID PERCENTAGES
Biology	15% off current list price. Some exclusions apply. See attached "Custom Discount" sheet for details and exclusions
Physics	15% off current list price. Some exclusions apply. See attached "Custom Discount" sheet for details and exclusions
Earth Science	15% off current list price. Some exclusions apply. See attached "Custom Discount" sheet for details and exclusions
Chemicals	15% off current list price. Some exclusions apply. See attached "Custom Discount" sheet for details and exclusions
Furniture	15% off current list price. Some exclusions apply. See attached "Custom Discount" sheet for details and exclusions
Lab Apparatus & Supplies	15% off current list price. Some exclusions apply. See attached "Custom Discount" sheet for details and exclusions
Equipment (i.e., Microscopes, cabinets, scales, etc.)	15% off current list price. Some exclusions apply. See attached "Custom Discount" sheet for details and exclusions

Additional conditions or requirements:

Free ground shipping will not apply to orders less than \$199 or excluded items as listed: Truck logo items, Preserved items. All items stated on website as being excluded from free shipping.

Additional charges apply to: Hazardous materials, Inside delivery, Lift Gate.

Nasco is not responsible for any excess costs incurred due to the purchase of items from other sources when products are unavailable at the time of order.

A small order handling fee will be added to orders less than \$50.

Exclusions: Health science product and healthcare simulation products (such as ALEX and other training manikins), Ready-or-Not Toys®, nutrition and replicas, hydroponics, aquaponics, furniture, KitchenAid®, digital subscriptions, custom kits, economy student kits, ceramic equipment, Art Class Curator Kits, STEM101 Kits, Cyber.org Kits, Cornell Lab Kits, and items with a "KI", "KT", "KC", "NA", or "NZ" prefix are not discounted.

Signed: 
 Authorized Legal Representative

Company: Nasco Education LLC

Date: 11/3/23

**** MUST BE COMPLETED, SIGNED AND RETURNED WITH BID.****

Bid Exception Clarification

Entity: North County Purchasing Consortium
Bid ID: 2024-SCI
Bid Name: 2024 Science Supplies
Contract Dates: 1/1/2024-12/31/2024

- Current prices can be found at NascoEducation.com. Enter your quote number when prompted to receive your discounted price.
- Free ground shipping will not apply to orders less than \$199 or excluded items as listed below:
 - Excluded items:
 - Truck logo Items
 - Preserved
 - Items stated on website as being excluded
- Shipping is listed as a separate line item on Invoices. For shipping estimates, please call 800-558-9595.
- Additional charges apply to:
 - Hazardous Material
 - Inside Delivery
 - Lift gate
- Nasco is not responsible for any excess costs incurred due to the purchase of items from other sources when products are unavailable at the time of order.
- Nasco is not responsible for penalty fees.
- Return or exchange privileges are granted only upon request, and only on stock merchandise within 30 days of date of invoice. Restocking fees may apply. You may contact our Customer Care team by calling 800-558-9595.
- Warranties vary by product and are based on manufacturer warranty terms
- Nasco does not give any additional discounts for prompt payment of invoices
- Orders are invoiced once product has shipped. Net 30 payment terms commence at time of invoicing.
- Nasco does not install, assemble or remove debris of any kind.



Empowered teachers, engaged students

901 Janesville Avenue
Fort Atkinson, WI 53538-0901

PHONE 1.800.558.9595

FAX 1.800.372.1236

EMAIL info@nascoeducation.com

WEB nascoeducation.com

Custom Discount for:
North County Educational Purchasing Consortium

Nasco Quote Number: 56400
Valid: 1/1/2024-12831/2024

Category	Discount off current price
Art	20%
Math and Literacy	15%
Science and Dissection	15%
STEM/STEAM	15%
Family and Consumer Sciences	15%
Agricultural Education	10%
Physical, Health, and SEL Education	10%
Qualifying orders over \$199 (after discount)	Free Shipping*

***Some exclusions apply** Please visit nascoeducation.com/shipping for current shipping and delivery terms. Hawaii and Alaska not included in free shipping offer. Please call 1.800.558.9595 for shipping rates.

TERMS: Net 30 days, with approved credit

DELIVERY: Approximately 7-21 business days upon receipt of order for in-stock items

PLEASE NOTE:

- Customers will receive the best of sale pricing, contract pricing, quantity pricing, or promotional discount for qualifying orders.
- The following items do not qualify for a discount: Health science product and healthcare simulation products (such as ALEX and other training manikins), Ready-or-Not Tots®, nutrition and replicas, hydroponics, aquaponics, furniture, KitchenAid®, digital subscriptions, custom kits, economy student kits, ceramic equipment, Art Class Curator Kits, Cyber.org Kits, Cornell Lab Kits, and items with a "KI", "KT", "KC", "NA", or "NZ" prefix
- An additional small order handling fee of \$5.00 will be applied to orders under \$50.00.
- A hazardous material surcharge will be added to items with a black diamond (◆) or D.O.T. symbol.
- For instructions on how to use your quote online, please visit nascoeducation.com/how-to-use-my-quote-number.
- Due to unforeseen increases or operational changes, Nasco Education reserves the right to change published prices or shipping policies without notice. Please refer to our website for current pricing and policies.
- Please include your quote number above on all orders.

Visit us at nascoeducation.com to browse our complete product offerings. To view our digital catalogs or to request a catalog and be added to our mailing list, please visit nascoeducation.com/catalog-directory. For questions about pricing, high-quantity orders, bids and quotes, or help with product selection, contact our customer care team at 1.800.558.9595 or custserv@nascoeducation.com.

We look forward to serving you!

Sincerely,

Michelle Au, Contract Sales Manager

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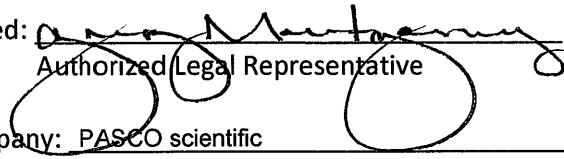
All equipment will be FOB District. All others will be awarded based on percentage basis.

CATEGORIES	BID PERCENTAGES
Biology	3%
Physics	3%
Earth Science	3%
Chemicals	N/A
Furniture	N/A
Lab Apparatus & Supplies	3%
Equipment (i.e., Microscopes, cabinets, scales, etc.)	3%

Additional conditions or requirements:

Please reference "QT128942" on all Purchase Orders to PASCO

Exclusions: All textbooks and e-Books are excluded from discount pricing.

Signed: 
Authorized Legal Representative

Company: PASCO scientific

Date: 11/13/2023

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All equipment will be FOB District. All others will be awarded based on percentage basis.

CATEGORIES	BID PERCENTAGES
Biology	5%*
Physics	5%*
Earth Science	5%*
Chemicals	5%*
Furniture	0%
Lab Apparatus & Supplies	5%*
Equipment (i.e., Microscopes, cabinets, scales, etc.)	5%*

Additional conditions or requirements:

Reference Bid #23-31391 on any purchase orders that may result from this bid.

Catalog - Quill is an e-commerce company and has a full web-based platform available at www.quill.com.

Exclusions: *See Cover letter for Catalog discount exclusions

Signed: 
 Authorized Legal Representative

Company: Quill LLC

Date: 11/9/2023

**** MUST BE COMPLETED, SIGNED AND RETURNED WITH BID.****



300 Tri-State International Drive, Suite 300
Lincolnshire, IL 60069

 Bid@Quill.com
 www.Quill.com
 800-634-4809

November 2, 2023

Alexis Chapma,
Purchasing & Risk Management Director
Bonsall Unified School District
31505 Old River Road
Bonsall, CA 92003

Quill Bid Number: 23-31391
Customer Bid Info: 2024-SCI Science Supplies
Account Number: 6923074

Dear Alexis Chapma,

Thank you for your recent bid request. We appreciate your interest in Quill and are pleased to offer your organization free shipping along with a **5% column discount*** on virtually all items in our catalog good through **December 31, 2024**.

Written acceptance is requested to guarantee your discounts - See attached Bid Award Form. Quill reserves the right to review and correct pricing/product errors. If a product is discontinued during the term of your contract, we will try to find a substitute product and will advise you of any difference in price. If the substitute product is not acceptable or available, we request that you purchase the product from the next lowest bidder. We will make every effort to satisfy the needs of our customers as you are our most important asset.

We offer easy online ordering with visibility to your special pricing at www.Quill.com. Please include the Quill bid number, item numbers, and bid prices when placing purchase orders for easy and accurate processing. Orders will ship and invoice the same day. If orders must invoice and/or ship on or after a certain date, this must be indicated clearly on your purchase order.

We appreciate this opportunity and look forward to working with you!

Sincerely,

Quill Bid Department

***Discount does not apply to Dell™ ink & toner; Apple® products; e-readers; desktop, laptop, netbook, and tablet computers, electronic machines (copiers, fax machines); food; beverages; breakroom, cleaning and janitorial supplies; safety and maintenance items; boxes, mailers and tubes; vending and gumball machines; refurbished and closeout merchandise; taxes or freight charges. Discount does not apply to furniture unless you are a contract bid account. Sale prices, free offer deals, Top Seller/Best Price items, special order items, QuillSUBSCRIBE orders, and items beginning with the prefix "SPW" or "UNI" or indicated as an "Extended Assortment" item are also excluded from this discount offer. We reserve the right to change our programs and their benefits, including shipping charges.**

SPECIFICATIONS BID FORM

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Vendors submitting bids are required to indicate Catalog Numbers for which discount applies. In addition, catalogs will be forwarded to the Consortium Bid Administrator along with bid. Failure to comply will be considered non-responsive and bids will be rejected.

All equipment will be FOB District. All others will be awarded based on percentage basis.

CATEGORIES	BID PERCENTAGES
Biology	2%
Physics	2%
Earth Science	2%
Chemicals	2%
Furniture	2%
Lab Apparatus & Supplies	2%
Equipment (i.e., Microscopes, cabinets, scales, etc.)	2%

Additional conditions or requirements:

See Attached

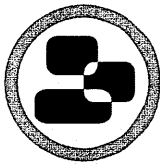
Exclusions: See Attached

Signed: Jared Williams
 Authorized Legal Representative

Company: School Outfitters

Date: November 13, 2023

**** MUST BE COMPLETED, SIGNED AND RETURNED WITH BID.****



**SCHOOL
OUTFITTERS**

*Furnishing great
places to learn:*

Deviations

- **Discounts are being offered off of our already discounted prices on our website: www.schooloutfitters.com**
- **Shipping will be added to each order as a separate line item and will vary by item and manufacturer.**
- **Inside delivery, lift gate, installation, assembly, and removal of debris services are available for an additional charge.**
- **Installation will be quoted using non-union wages unless requested by the customer at the time of quote.**
- **Delivery times may vary by item and manufacturer and all items will drop ship from the manufacturer. Some items are made to order, and their delivery time will be clearly communicated at the time of order.**
 - **Volume discounts are available – call for a quote!**
 - **You must call to receive your contracted prices.**

E. sales@schooloutfitters.com

I. www.schooloutfitters.com

P. 800.260.2776

F. 800.494.1036

PO Box 141231

Cincinnati, Ohio 45250-1231



**SCHOOL
OUTFITTERS**

*Furnishing great
places to learn.*

Have questions?

1-800-260-2776

sales@schooloutfitters.com

www.schooloutfitters.com

School Outfitters Returns Policy

You are responsible for inspecting your merchandise when it is delivered. If there is excessive damage or the shipment is incorrect, you should refuse the shipment, locate your order number and call customer service at 1-866-619-1776.

Occasionally, delivery drivers do not allow enough time for you to inspect the shipment, or the order is delivered while you are not there. If the driver does not allow you time to inspect your shipment, sign for it, noting "damaged" on the bill of lading.

It is your responsibility to fully inspect your merchandise within five business days of receipt. If you find you have a problem with damage or an incorrect shipment, you must contact us during this period. We cannot be held responsible for damages or incorrect shipments if you wait beyond this period to inform us.

As long as you contact us during this period, any item that is damaged when it arrives or that does not arrive as ordered (size, color, or features were not as you specified) will be promptly replaced by us at no additional cost to you.

If you order something and it arrives as ordered but you subsequently decide you want or need to return it, you will be responsible for all shipping charges, including return charges. You must contact us within two weeks to return these items. In some cases, you will need to pay a restocking fee of 15-30% as well. (We will try our best to get the restocking fee waived by the manufacturer but we are not always successful.) So if you're not sure about a color or a size, please ask. We want to help you purchase exactly what you want on the first try.

Important Note: Please keep the original cartons in which your order shipped until you are satisfied that your merchandise is correct and undamaged. Most manufacturers will not accept returns of merchandise not in the original packaging, and freight companies often ask to inspect the packaging if a shipment is reported as damaged.

Special Cases

Clearance: All sales of clearance products are final. While individual warranties may still be honored by their respective manufacturers, School Outfitters will not accept returns on any clearance items.

Food Service Items: If a food service item has been uncrated but is still unused, it may be re-crated and returned to the manufacturer provided it is still in its original condition. However, the restocking fee on these items is typically 25-35%, and you will also be responsible for the return shipping charge. Written authorization from the manufacturer is required prior to returning food service items. Once a food service item has been used, it may not be returned. If there is a mechanical problem with a food service item under warranty, the manufacturer will repair or replace it at no charge to you.

Outdoor Play Equipment: You may return outdoor play equipment as long as it has never been installed or been in storage for more than six months. You will be responsible for the cost of return shipping and any restocking fees, and a prior written return authorization from the manufacturer is required.

Custom Items: A number of items we sell – including some food service and outdoor play items – are made to order and are considered "custom." Some custom items may be purchased directly from our website. Their product descriptions will always include the following notice: "Custom—sorry, no returns." Other custom products are available only when you speak with a member of our friendly sales team. They will always remind you if an item you are ordering is nonreturnable and will include that information on any quote they provide you.

Customer-Assembled Items: Some of our manufacturers consider user-assembled products "used" once they have been put together, even if they are disassembled for return. As such, they may not be returnable.

SPECIFICATIONS BID FORM

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All equipment will be FOB District. All others will be awarded based on percentage basis.

CATEGORIES	BID PERCENTAGES
Biology	Supplies 35% off Current List Price; Furniture & Equipment 14% off Current List Price. See attached Discount Letter
Physics	Supplies 35% off Current List Price; Furniture & Equipment 14% off Current List Price. See attached Discount Letter
Earth Science	Supplies 35% off Current List Price; Furniture & Equipment 14% off Current List Price. See attached Discount Letter
Chemicals	Supplies 35% off Current List Price; Furniture & Equipment 14% off Current List Price. See attached Discount Letter
Furniture	Supplies 35% off Current List Price; Furniture & Equipment 14% off Current List Price. See attached Discount Letter
Lab Apparatus & Supplies	Supplies 35% off Current List Price; Furniture & Equipment 14% off Current List Price. See attached Discount Letter
Equipment (i.e., Microscopes, cabinets, scales, etc.)	Supplies 35% off Current List Price; Furniture & Equipment 14% off Current List Price. See attached Discount Letter

Additional conditions or requirements:
See attached discount letter.

Exclusions: See attached discount letter.

Signed: 
Authorized Legal Representative

Company: School Specialty, LLC

Date: 11-13-2023

**** MUST BE COMPLETED, SIGNED AND RETURNED WITH BID.****



November 13, 2023

**Bonsall Unified School District
31505 Old River Road
Bonsall, CA 92003**

Account # 666630

Bid Number: Consortium Bid #2024-SCI for 2024 Science Supplies

School Specialty, LLC appreciates the opportunity to respond to Consortium **Bid 2024-SCI 2024 Science Supplies**. We offer a wide assortment of items and have attached a list of our brands that are included in our offer. This expanded product offering ensures that all educator needs are satisfied by our wide selection of categories.

All discounts apply to the current year catalogs which are located on the School Specialty website at: <http://catalogs.schoolspecialty.com> If you have not received your catalog, you can request a copy on the site as well.

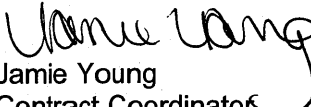
All catalogs may contain a limited number of items that are listed as "Net Price" and not eligible for any discounts. These items are indicated by an "N" or "LN" prefix in the item number. Also excluded is any catalog or item(s) that bears notation "no other discounts apply" or customized products.

Contract Period:

Valid from 1/1/2024 through 12/31/2024. Pricing for contract period effective upon notification of award referencing our Bid # Q-403880 to bidwestnotices@schoolspecialty.com.

Please see the attached documents for details regarding our catalog discount and freight term offer. If there are questions, please reference our contact information sheet for a list of contract personnel.

Sincerely,


Jamie Young
Contract Coordinator



**School Specialty, LLC Catalog Discount Pricing Offer for
Bid Number: Consortium Bid #2024-SCI for 2024 Science Supplies**

School Specialty, LLC is pleased to offer the following catalog discount by product category and freight terms. The percentage listed is a discount off the current catalog list price (list prices are subject to change). Please visit our website at www.schoolspecialty.com and log on to view your contracted pricing.

Discount off List	Product Category
35%	SUPPLIES-SCIENCE EDUCATION
35%	SUPPLIES-SCIENCE CATEGORY
35%	SUPPLIES-IS/MATH
35%	SUPPLIES-FOSS/DELTA
35%	SUPPLIES-OFFICE/CLASSROOM
35%	SUPPLIES-PAPER
35%	SUPPLIES-WRITING
14%	SCIENCE FURNITURE
14%	FURNITURE-STORAGE
14%	FURNITURE-PRESENTATION

Freight Terms:

Parcel Item Orders ship free of charge. (9 and 5 prefix items)

Truck/Freight Items ship free of charge. (6 prefix items).

****Live specimens (prefix L) and hazardous materials (prefix H) may incur additional charges.
Please refer to www.schoolspecialty.com for more information.**



Contact Information

- **Questions regarding this offer:** **Jamie Young**
W6316 Design Drive
Greenville, WI 54942
Phone (800) 554-7632
Fax (800) 675-1775
Email: bidwestnotices@schoolspecialty.com
- **Territory Sales Manager** **Sita Beasley**
Phone: **310-200-5778**
Fax: 888-388-6344
Email: sita.beasley@schoolspecialty.com
- **Customer Care:**
*Questions regarding order status,
shipment status, damages,
shortages* **Attn: Customer Care Department**
W6316 Design Drive
Greenville, WI 54942
Phone (888) 388-3224
Fax (888) 388-6344
Email: <http://customercare.schoolspecialty.com/track-your-order>
- **Order Processing:**
To place your order **Attn: Order Department**
PO BOX 1579
Appleton, WI 54912-1579
Phone (888) 388-3224
Fax (888) 388-6344
orders@schoolspecialty.com
- **Payment Remit To:** **School Specialty, LLC**
PO Box 825640
Philadelphia, PA 19182-5640

SPECIFICATIONS BID FORM

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(Please see attached pricing document)

Sargent Welch

CATEGORIES	BID PERCENTAGES
Biology 2024 Sargent Welch Catalog + www.sargentwelch.com	33
Physics 2024 Sargent Welch Catalog www.sargentwelch.com	33
Earth Science 2024 Sargent Welch Catalog www.sargentwelch.com	33
Chemicals 2024 Sargent Welch Catalog www.sargentwelch.com	33
Furniture 2024 Sargent Welch Catalog www.sargentwelch.com	33
Lab Apparatus & Supplies 2024 Sargent Welch Catalog www.sargentwelch.com	33
Equipment (i.e., Microscopes, cabinets, scales, etc.) 2024 Sargent Welch Catalog + www.sargentwelch.com	33

Additional conditions or requirements:

Free ground shipping. Free ground shipping excludes expedited shipments, all items shipped by motor freight, live + temperature sensitive items; hazardous surcharges will be charged one (1) flat fee of \$27.50 per order, per shipping location.

Exclusions: Discount excludes all items with a list price ending in a "9" (i.e., xx.09, \$5.49, \$12.89 etc) will not be eligible for the noted discount.

Signed: *[Signature]*
Authorized Legal Representative

Company: VWR International, LLC (Sargent Welch Brand)

Date: 11/13/2023

**** MUST BE COMPLETED, SIGNED AND RETURNED WITH BID.****

SPECIFICATIONS BID FORM

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Vendors submitting bids are required to indicate Catalog Numbers for which discount applies. In addition, catalogs will be forwarded to the Consortium Bid Administrator along with bid. Failure to comply will be considered non-responsive and bids will be rejected.

All equipment will be FOB District. All others will be awarded based on percentage basis.

(Please see attached pricing document)

Wards Scienc

CATEGORIES	BID PERCENTAGES
Biology <i>2024 Wards Scienc Catalog</i> <i>wardsci.com</i>	<i>18</i>
Physics <i>2024 Wards Scienc Catalog</i> <i>wardsci.com</i>	<i>18</i>
Earth Science <i>2024 Wards Scienc Catalog</i> <i>wardsci.com</i>	<i>18</i>
Chemicals <i>2024 Wards Scienc Catalog</i> <i>wardsci.com</i>	<i>18</i>
Furniture <i>2024 Wards Scienc Catalog</i> <i>wardsci.com</i>	<i>18</i>
Lab Apparatus & Supplies <i>2024 Wards Scienc Catalog</i> <i>wardsci.com</i>	<i>18</i>
Equipment (i.e., Microscopes, cabinets, scales, etc.) <i>2024 Wards Scienc Catalog - wardsci.com</i>	<i>18</i>

Additional conditions or requirements:

Free ground shipping. Free ground shipping excludes expedited shipments, all items shipped by motor freight, live & temperature sensitive items. Hazardous surcharges will be charged one (1) flat fee of \$27.50 per order, per shipping location.

Exclusions: *Discount excludes all items with a list price ending in "9"*
(i.e., .09, \$5.49, \$12.89, etc.) will not be eligible for the noted discount.

Signed: *Mark T...*
Authorized Legal Representative

Company: *VWR International, Inc (Ward's Scienc)*

Date: *11/13/2023*

**** MUST BE COMPLETED, SIGNED AND RETURNED WITH BID.****



5100 West Henrietta Road
Post Office Box 92912
Rochester, New York
14692-9012

800 727-4368
sargentwelch.com



5100 West Henrietta Road
Rochester, NY 14586

**ATTACHMENT – Pricing Sheet – North County Educational Purchasing Cooperative, CA
RFP# 2024-SCI, Science Supplies**

SARGENT WELCH DISCOUNT OFFERING:

Discount: 33%

Per the terms of the agreement, NCEPC members, will be entitled to a **33%** discount off current year, 2024, catalog & website list prices, www.sargentwelch.com. **Note:** All items designated with a price ending in a "9" (i.e. \$xx.09, \$5.49, \$12.89, etc.) will not be eligible for the noted discount. "9" ended prices will ship at list price. All clearance items found on the Sargent Welch website are not eligible for the noted discount.

Freight

F.O.B Destination: NCEPC members will have free ground shipping on all orders, delivery 5-7 days ARO. Free ground shipping excludes expedited shipments, all items shipped by motor freight, and live and temperature sensitive materials. **Hazardous surcharges** will be charged one (1) flat fee of \$27.50 per order, per shipping location.

WARD'S SCIENCE DISCOUNT OFFERING:

Discount: 18%

Per the terms of the agreement, NCEPC members, will be entitled to a **18%** discount off current year, 2024, catalog & website list prices, www.wardsci.com. **Note:** All items designated with a price ending in a "9" (i.e. \$xx.09, \$5.49, \$12.89, etc.) will not be eligible for the noted discount. "9" ended prices will ship at list price.

All clearance items found on the Ward's Science website are not eligible for the noted discount.

Freight

F.O.B Destination. NCEPC members will have free ground shipping on all orders, delivery 5-7 days ARO. Free ground shipping excludes expedited shipments, all items shipped by motor freight and live & temperature sensitive materials. **Hazardous surcharges** will be charged one (1) flat fee of \$27.50 per order, per shipping location.

Website: www.wardsci.com

Website: www.sargentwelch.com

Note: Discount will be held for the term of the bid.

Note: Annual catalog/list price updates in January of each new calendar year.

Sales Representative:

Debbie Potalivo

Ph# 858-232-1748 – debbie.potalivo@vwr.com