



# North County Educational Purchasing Consortium

DATE: June 5, 2024

TO: NCEPC Board Members  
NCEPC Member and Associate Members

From: Debbie Miller  
Bid Administrator

RE: Child Nutrition Services Milk and Dairy RFP  
RFP: CNS 15-2122 (Regions 2 and 3), Renewal 2 of 2

---

## **Background**

For 2022-23, specifications were created, usage from districts was gathered, and an RFP advertised for the Purchase and Delivery of Dairy and Juice Products. The contract was awarded by the NCEPC Board on June 1, 2022 to Hollandia Dairy. The contract allowed for up to two (2) one year renewals.

## **Renewal Information**

Contract allowed for monthly updated pricing for fluid milk. Additional items required updated pricing based on the U.S. Bureau of Labor Statistics Consumer Price Index for food and beverages for San Diego, CA and required fixed pricing for the first year. The CPI for March 2024 reflects a 4.90% annual increase from 2023 for San Diego. The renewal pricing as provided averages at 4.41%.

## **Recommendation**

Renewal pricing on average was within the limits of the contract. Therefore, it is recommended that RFP CNS 03-2122 is renewed with Hollandia Dairy, for the second and final renewal for this contract.



# North County Educational Purchasing Consortium

<b>BID TITLE: CNS Milk, Juice, and Dairy Products, Regions 2 &amp; 3</b> School District DELIVERY A.R.O.: <u>1</u> DAY			<b>SPONSORING DISTRICT: Carlsbad Unified</b>		
<b>RFP NUMBER: NCEPC CNS 15-2122</b>		<b>DISTRICT CONTACT: Debbie Miller</b>		<b>MIN QTY FOR FREE FREIGHT: \$0</b>	
<b>CONTRACT PERIOD: 7/1/2024-6/30/2025, Renewal 2 of 2 possible one year renewals</b>			<b>PH: (760) 331-5061</b>		
<b>VENDOR NAME</b>	<b>ADDRESS</b>	<b>PHONE/FAX NUMBERS</b>	<b>CONTACT NAME</b>	<b>CASH DISC</b>	<b>M/W/DVBE</b>
Hollandia Dairy	622 E. Mission Rd San Marcos, CA 92069	Phone: (760)744-3222 x118 Fax: (760)744-3233 Web: <a href="https://hollandiadairy.com/">https://hollandiadairy.com/</a>	Kathy Santos Kathy_Santos@hollandiadairy.com	N/A	No



# North County Educational Purchasing Consortium

## CNS Milk & Dairy - Regions 2 and 3

*This list represents members that may or may not utilize the consortium contract.*

### Region 2, Associate Members

Alpine Union School District	Lemon Grove School District
Cajon Valley Union School District	Mountain Empire Unified School District
Grossmont Union High School District	Jamul-Dulzura Union School District
Lakeside Union School District	Santee School District
La Mesa-Spring Valley School District	

### Region 3, Associate Members

Chula Vista Elementary School District	San Diego County Office of Education
Coronado Unified School District	San Ysidro School District
High Tech High	South Bay Union School District
National School District	Sweetwater Union High School District
San Diego Unified School District	

NCEPC CNS 15-2122 REGIONS 2 3 MILK AND DAIRY PRODUCTS

RENEWAL 2 OF 2

July 1, 2024 - June 30, 2025

Item #	Description	Unit/Pack	Brand & Product Size	2024-25 Price
1	Aerosol, Whipped Topping	12/6.5 OZ CS	Dairy Star	\$ 35.6200
2	Aerosol, Whipped Topping	15 OZ/ 12 CS	Dairy Star	\$ 41.9100
3	Butter Cup, Whipped	8#	Darigold	\$ 71.8720
4	Butter, Quarters	1#	Darigold	\$ 6.5753
5	Butter, Solid, Unsalted	LB / 30 CS	Darigold	\$ 174.2630
6	Butter, Print	LB / 30 CS	Darigold	\$ 204.2630
7	Buttermilk	1/2 GAL	Vendor Choice	\$ 4.2983
8	Eggs, Large, carton,	Dozen / 15/	Vendor Choice	\$ 60.1000
9	Cheese, Cheddar	5 lb	Cheswick/Pacific /	\$ 18.8120
10	Cheese, Cottage, Lowfat	5 lb	Vendor Choice	\$ 13.3926
11	Cheese, Cream	3#	Alouette	\$ 11.2250
12	Cheese, Cream, Lowfat	3#	Alouette	\$ 11.2250
13	Cheese, Cream	100 / 1 OZ	Bagel Shop	\$ 42.6330
14	Cheese, Cream Cheese	100 / 1 OZ	Smithfield	\$ 39.6330
15	Cheese, Feta	4# / 2 CS	Kraft	\$ 40.0200
16	Cheese, Mozzarella, CH	5#	Greenberg	\$ 20.8120
17	Cheese, Ricotta	5#	Saputo	\$ 19.3800
18	Cheese, Parmesan,	5# Bag	Greenberg	\$ 19.9500
19	Cheese, Pepper Jack	10 lb	Greenberg	\$ 51.4200
20	Cheese, Provolone Sliced	10 LB / CS	Vendor Choice	\$ 50.0750
21	Cheese, Cheddar Sliced	10 LB / CS	Vendor Choice	\$ 49.5750
22	Cheese, Provolone, log,	12.15lb/Log	Vendor Choice	\$ 50.7095
23	Cheese, String Part Skim,	96 / 1 OZ	Saputo	Discontinued
24	Creamer	3/8 OZ/400 CS	H.D. Coffee	\$ 15.3598
25	Creamer, French Vanilla	1/2 OZ/ 288	International Delight	\$ 26.1000
26	Half & Half	QT	Vendor Choice	\$ 4.2946
27	Sour Cream	5 LB	Farmdale	\$ 12.4140
28	Sour Cream LF	PT / 6 CS	Farmdale	\$ 16.1817
29	Whipping Cream	1/2 gal	Vendor Choice	\$ 12.3711
30	Ice Cream, Birthday Cake	2 DZ	Rich's/North Star	\$ 15.3100
31	Ice Cream, Chocolate	2 DZ	Rich's/North Star	\$ 8.9800
32	Ice Cream, Cotton Candy	2 DZ	Rich's/North Star	\$ 7.4800
33	Ice Cream, Crumbled	2 DZ	Rich's/North Star	\$ 14.8100
34	Ice Cream, Cup, Vanilla, 3	2 DZ	Rich's/North Star	\$ 15.1300
35	Ice Cream, LF Fudge	2 DZ	Rich's/North Star	\$ 11.8100
36	Ice Cream, LF Mini Cone	2 DZ	Rich's/North Star	\$ 14.8100
37	Ice Cream, LF Vanilla	2 DZ	Rich's/North Star	\$ 12.8100
38	Ice Cream, Orange Cream	2 DZ	Rich's/North Star	\$ 11.8100
39	Ice Cream, Rainbow Polar	2 DZ	Rich's/North Star	\$ 14.5100
40	Ice Cream, Sour Cyclone,	2 DZ	Rich's/North Star	\$ 10.4800
41	Ice Cream, Savagely Sour	2 DZ	Vendor Choice	\$ 11.8100
42	Ice Cream, Strawberry	2 DZ	Rich's/North Star	\$ 12.8100
43	Ice Cream, Chocolate ESL	1/2 GAL / 6	Heritage	\$ 32.7200
44	Ice Cream, Chocolate HR	3 GAL	Highland Roberts	\$ 26.8900
45	Ice Cream, Strawberry HR	3 GAL	Highland Roberts	\$ 26.8900
46	Ice Cream, Vanilla ESL IC	1/2 GAL / 6	Heritage	\$ 32.4200
47	Ice Cream, Vanilla HR	3 GAL	Highland Roberts	\$ 26.8900
48	Ice Cream, Super Pop,	DZ	Rich's/North Star	\$ 9.2500
49	Ice Cream, Cup	3 OZ / 2-DZ	Vendor Choice	\$ 15.7500
50	Ice Cream Cup Chocolate	3 OZ / 2-DZ	Vendor Choice	\$ 15.7500
51	Ice cream, Cool	2 DZ	Vendor Choice	\$ 10.2500
52	Sherbet,	2 DZ	Wonder	\$ 15.5892
53	Yogurt, Frozen, Vanilla,	GAL 4/CS	Rainbow	\$ 60.9380
54	Juice Bar, All Flavors	48 CT	Nutri-Freeze	\$ 25.4400
55	Juice Bar, Wholefruit, Wild	72/3 OZ	J & J Snack Foods	NA

NCEPC CNS 15-2122 REGIONS 2 3 MILK AND DAIRY PRODUCTS

RENEWAL 2 OF 2

July 1, 2024 - June 30, 2025

Item #	Description	Unit/Pack	Brand & Product Size	2024-25 Price
56	Juice Cups, Orange-	4 OZ / 96 CS	J & J Snack Foods	\$ 46.0000
58	Juice, Apple 100%,	4 OZ	Vendor Choice	\$ 0.2451
57	Juice, Apple 100%,	6 OZ	Vendor Choice	\$ 0.3054
59	Juice, Apple, Appleberry,	8 OZ	Vendor Choice	\$ 0.3437
60	Juice, Apple, Appleberry,	4 OZ	Vendor Choice	\$ 0.2445
61	Juice, Grape 100%	4 OZ	Vendor Choice	\$ 0.2510
62	Juice, Orange 100%	8 OZ	Vendor Choice	\$ 0.5101
63	Juice, Orange 100%	4 OZ	Vendor Choice	\$ 0.3376
64	Juice, Orange, Plastic	14 OZ	Vendor Choice	\$ 1.4813
65	Orange Juice, Plastic	QT /18/cs	Vendor Choice	\$ 43.7364
66	Juice, Orange	1/2 GAL	Vendor Choice	\$ 4.2865
67	Juice, Wild Cherry	4 OZ	Vendor Choice	\$ 0.2639
68	Margarine, 0 Trans Fat	30 #	Ventura	\$ 44.0600
69	Milk, 1% Low Fat,	12 OZ	Vendor Choice	\$ 0.7880
70	Milk, 1% Low Fat White,	1/2 GAL	Vendor Choice	\$ 2.8512
71	Milk, 1% Lowfat, White	8 OZ	Vendor Choice	\$ 0.3812
72	Milk, 1% Low Fat, White,	12 OZ	Vendor Choice	NA
73	Milk, Low Fat 1%	QT	Vendor Choice	NA
74	Milk, 1%, Low Fat, White	Gallon	Vendor Choice	\$ 5.1525
75	Milk, Chocolate 1%	14 OZ	Vendor Choice	NA
76	Milk, Chocolate LF1% ESL	14 OZ	Vendor Choice	\$ 1.5511
77	Milk, 2% White	4 OZ	Vendor Choice	\$ 0.2575
78	Milk, Reduced Fat 2%	14 OZ	Vendor Choice	NA
79	Milk, Reduced Fat 2%	14 OZ	Vendor Choice	\$ 1.5563
80	Milk, Fat Free, Choc,	8 OZ	Vendor Choice	\$ 0.3654
81	Milk, Fat Free, Choc,	12 OZ	Vendor Choice	NA
82	Milk, Fat Free, Strawberry	8 OZ	Vendor Choice	\$ 0.3704
83	Milk, Fat Free, White Grad	8 OZ	Vendor Choice	\$ 0.3604
84	Milk, Homo, Mini Carton	1/2pt/70/cs	Vendor Choice	\$ 29.8480
85	Milk, Homo	1/2 GAL	Vendor Choice	\$ 3.4186
86	Milk, Homo, Plastic	GALLON	Vendor Choice	\$ 5.2879
87	Milk, Lactose Free White	1/2 PT 20/CS	Lactaid	Discontinued
88	Lactaid 1%	1/2 GAL 6/CS	Lactaid	\$ 30.0000
89	Milk, Soy, All Flavors	24 / 8 OZ	Vendor Choice	\$ 27.3900
90	Yogurt, <b>NF All Flavors</b>	4 OZ/ 48/cs	Vendor Choice	\$ 18.9000
91	Yogurt, <b>LF All Flavors</b>	4 OZ/ 48/cs	Vendor Choice	\$ 20.2156
92	Yogurt, <b>NF All Flavors</b>	8 oz / 24/cs	Vendor Choice	\$ 18.9000
93	Yogurt, <b>LF All Flavors</b>	8 oz / 12/cs	Vendor Choice	\$ 10.7500
94	Yogurt, <b>All Flavors NF</b>	32 OZ (1 qt)	Vendor Choice	\$ 3.5000
95	Yogurt, <b>All Flavors LF</b>	32 OZ (1 qt)	Vendor Choice	\$ 3.5000
96	Yogurt, Vanilla Parfait Pro	6 / 64 OZ	Yoplait	\$ 39.0000
97	Yogurt, Strawberry Parfait	6 / 64 OZ	Yoplait	\$ 39.0000
98	Yogurt, Vanilla	32 LB	Vendor Choice	\$ 38.0000