



# North County Educational Purchasing Consortium

DATE: June 5, 2024

TO: NCEPC Board Members  
NCEPC Member and Associate Members

From: Debbie Miller  
Bid Administrator

RE: Child Nutrition Services Milk and Dairy RFP  
RFP: CNS 02-2023 (Region 1C), Renewal 1 of 2

---

## **Background**

For 2023-24, specifications were created, usage from districts was gathered, and an RFP advertised for the Purchase and Delivery of Dairy and Juice Products. The contract was awarded by the NCEPC Board on June 7, 2023 to Hollandia Dairy. The contract allowed for up to two (2) one year renewals.

## **Renewal Information**

Contract allowed for monthly updated pricing for fluid milk. Additional items required updated pricing based on the U.S. Bureau of Labor Statistics Consumer Price Index for food and beverages for San Diego, CA and required fixed pricing for the first year. The CPI for March 2024 reflects a 4.90% annual increase from 2023 for San Diego. The renewal pricing as provided averages at 1.02%.

## **Recommendation**

Renewal pricing on average was within the limits of the contract. Therefore, it is recommended that RFP CNS 02-2023 is renewed with Hollandia Dairy, for the first annual renewal of this contract.



# North County Educational Purchasing Consortium

<b>BID TITLE: CNS Purchase and Delivery of Dairy and Juice Products, Region 1C</b> District DELIVERY A.R.O.: <u>1</u> DAY			<b>SPONSORING DISTRICT: Carlsbad Unified School</b>		
<b>RFP NUMBER: NCEPC CNS 02-2023</b>		<b>DISTRICT CONTACT: Debbie Miller</b>		<b>MIN QTY FOR FREE FREIGHT: \$0</b>	
<b>CONTRACT PERIOD: 7/1/2024-6/30/2025</b>			<b>PH: (760) 331-5061</b>		
<b>VENDOR NAME</b>	<b>ADDRESS</b>	<b>PHONE/FAX NUMBERS</b>	<b>CONTACT NAME</b>	<b>CASH DISC</b>	<b>M/W/DVBE</b>
Hollandia Dairy	622 E. Mission Rd San Marcos, CA 92069	Phone: (760)744-3222 x118 Fax: (760)744-3233 Web: <a href="https://hollandiadairy.com/">https://hollandiadairy.com/</a>	Kathy Santos Kathy_Santos@hollandiadairy.com	N/A	No



# North County Educational Purchasing Consortium

## CNS Milk & Dairy - Region 1C

*This list represents members that may or may not utilize the consortium contract.*

**Bonsall Union Elementary School District  
Fallbrook Union Elementary School District  
Fallbrook Union High School District  
Vallecitos School District  
Ramona Unified School District  
San Marcos Unified School District  
Vista Unified School District  
Valley Center-Pauma Unified School District  
Escondido High School District  
Escondido Union Elementary School District**

NCEPC RFP CNS 02-2023 Dairy Region 1C Renewal Pricing

Item #	Description	Unit/Pack	Brand & Product Size	2024-25 Price
1	Cheese, Sliced (American, Provolone, Jack, Cheddar)	10 LB	Vendor Choice	
1a	Cheese, Sliced Provolone	10 LB	Vendor Choice	\$ 44.3900
1b	Cheese, Sliced Jack	10 LB	Vendor Choice	\$ 44.3900
1c	Cheese, Sliced Cheddar	10 LB	Vendor Choice	\$ 44.8900
2	Cheese, Cheddar Shredded	5 LB	Vendor Choice	\$ 6.3250
3	Cheese, Cream Cheese Lite	1 OZ 100 / CS	Vendor Choice	\$ 35.0000
4	Cheese, Cream Cheese Regular	1 OZ 100 / CS	Vendor Choice	\$ 35.0000
5	Cheese, Parmesan Shredded	LB	Vendor Choice	\$ 4.4000
6	Cheese, String Part Skim	96 / 1 OZ	Vendor Choice	NA
7	Cheese, String Mozz	168 / 1 oz	Vendor Choice	\$ 67.0000
8	Juice Bar, All Flavors 100%	48 CT	Nutri-Freeze or equivalent	\$ 22.6900
9	Ice cream, Smart Snack compliant ice cream sandwich, 3 oz	2 doz	Rich's or equivalent	\$ 13.0000
10	Ice cream, Smart Snack compliant ice cream cone novelty, 3 oz	2 doz	Rich's or equivalent	\$ 12.7900
11	Ice cream, Smart Snack compliant strawberry shortcake novelty, 3 oz	2 doz	Rich's or equivalent	\$ 13.0000
12	Ice cream, Smart Snack compliant sour fruit bar, 2.5 oz	2 doz	Rich's or equivalent	\$ 12.0000
13	Ice cream, Smart Snack compliant ice cream bar, 3 oz	2 doz	Rich's or equivalent	\$ 11.0400
14	Juice, Apple, Appleberry, Wildberry 100% Pasteurized	4 OZ	Vendor Choice	\$ 0.2500
15	Juice, Grape 100%	4 OZ	Vendor Choice	\$ 0.2700
16	Juice, Orange 100% Pasteurized	4 OZ	Vendor Choice	\$ 0.3047
17	Juice, Wild Cherry	4 OZ	Vendor Choice	\$ 0.2500
18	Juice, Orange 100% Pasteurized	1/2 Gal	Vendor Choice	\$ 4.6310
19	Homo Milk, Plastic	Qt	Vendor Choice	\$ 2.7393
20	Milk, 1% Lowfat, White Grade A, Carton	8 OZ	Vendor Choice	\$ 0.3946
21	Milk, Fat Free, Choc, Grade A, Carton	8 OZ	Vendor Choice	\$ 0.3837
22	Milk, Fat Free, White Grad A Homo Carton	8 OZ	Vendor Choice	\$ 0.3662
23	Milk, Soy, all flavors	24 / 8 OZ	Vendor Choice	\$ 21.3900
24	Buttermilk	1/2 gal	Vendor Choice	\$ 3.7218
25	Margarine, soft tub, no trans fat	30 / 5 lb	Vendor Choice	\$ 55.0000
26	Cottage Cheese	5 lb	Vendor Choice	\$ 13.6916
27	Yogurt, LF All Flavors	12 / 8 OZ	Vendor Choice	\$ 12.5000
28	Yogurt, All Flavors	48 / 4 OZ	Trix	\$ 19.0000
29	Yogurt, All Flavors	48 / 4 OZ	Vendor Choice	\$ 22.3156
30	Yogurt, All Flavors	32 lbs	Vendor Choice	\$ 45.0000
31	Yogurt, All Flavors LF	32 oz	Vendor Choice	\$ 3.2500
32	Yogurt, Vanilla Parfait Pro	6 / 64 OZ	Yoplait	\$ 43.0000
33	Water, bottled	24/8 oz	Vendor choice	No bid
34	Water, bottled	24/16 oz	Vendor choice	No bid
35	Aseptic (shelf-stable) 100% juice, apple	70/4 oz	Vendor choice	No bid
36	Aseptic (shelf-stable) 100% juice, fruit punch	70/4 oz	Vendor choice	No bid
37	Aseptic (shelf-stable), 100% juice, assorted flavors	70/6 oz	Vendor choice	No bid
38	Sour Cream	Pint	Vendor choice	\$ 3.1763
39	Sour Cream	5 lbs	Vendor choice	\$ 11.3770
40	UHT Milk 1% Lowfat	27/8 oz	Vendor choice	\$ 14.0000
41	UHT Milk Fat Free Chocolate	27/8 oz	Vendor choice	\$ 14.0000