



North County Educational Purchasing Consortium

DATE: June 7, 2023

TO: NCEPD Board Members
NCEPC Member and Associate Members

From: Debbie Miller
Bid Administrator

RE: Child Nutrition Services Milk and Dairy RFP
RFP: CNS 15-2122 (Regions 2 & 3), Renewal 1 of 2

Background

For 2022-23, specifications were created, usage from districts was gathered, and an RFP advertised for the Purchase and Delivery of Dairy and Juice Products. The contract was awarded by the NCEPC Board on June 1, 2022 to Hollandia Dairy. The contract allowed for up to two (2) one year renewals.

Renewal Information

Contract allowed for monthly updated pricing for fluid milk. Additional items required updated pricing based on the U.S. Bureau of Labor Statistics Consumer Price Index for food and beverages for San Diego, CA and required fixed pricing for the first year. The CPI for March 2023 reflects a 13.1% annual increase from 2022 for San Diego-Carlsbad. The renewal pricing as provided averages at 4.23%. Two line items were not renewed due to discontinuation.

Recommendation

Renewal pricing on average was within the limits of the contract. Therefore, it is recommended that RFP CNS 15-2122 is renewed with Hollandia Dairy, for the first renewal of this contract.



North County Educational Purchasing Consortium

BID TITLE: CNS Milk, Juice, and Dairy Products, Regions 2 & 3 District DELIVERY A.R.O.: <u>1</u> DAY			SPONSORING DISTRICT: Carlsbad Unified School		
RFP NUMBER: NCEPC CNS 15-2122		DISTRICT CONTACT: Debbie Miller		MIN QTY FOR FREE FREIGHT: \$<u>0</u>	
CONTRACT PERIOD: 7/1/2023-6/30/2024, Renewal 1 of 2 possible one year renewals			PH: (760) 331-5061		
VENDOR NAME	ADDRESS	PHONE/FAX NUMBERS	CONTACT NAME	CASH DISC	M/W/DVBE
Hollandia Dairy	622 E. Mission Rd San Marcos, CA 92069	Phone: (760)744-3222 x118 Fax: (760)744-3233 Web: https://hollandiadairy.com/	Kathy Santos Kathy_Santos@hollandiadairy.com	N/A	No

Item #	Description	Unit/Pack	Brand & Product Size	2023-24 Price
1	Aerosol, Whipped	12/6.5 OZ CS	Dairy Star	\$ 35.1800
2	Aerosol, Whipped	15 OZ/ 12 CS	Dairy Star	\$ 40.8200
3	Butter Cup, Whipped	8#	Darigold	\$ 65.0720
4	Butter, Quarters	1#	Darigold	\$ 5.7253
5	Butter, Solid, Unsalted	LB / 30 CS	Darigold	\$ 148.7630
6	Butter, Print	LB / 30 CS	Darigold	\$ 178.7630
7	Buttermilk	1/2 GAL	Vendor Choice	\$ 4.2983
8	Eggs, Large, carton,	Dozen / 15/ CS	Vendor Choice	\$ 46.3000
9	Cheese, Cheddar	5 lb	Cheswick/Pacific /	\$ 15.7370
10	Cheese, Cottage, Lowfat	5 lb	Vendor Choice	\$ 12.9510
11	Cheese, Cream	3#	Alouette	\$ 11.2250
12	Cheese, Cream, Lowfat	3#	Alouette	\$ 11.2250
13	Cheese, Cream	100 / 1 OZ	Bagel Shop	\$ 42.6330
14	Cheese, Cream Cheese	100 / 1 OZ	Smithfield	\$ 39.6330
15	Cheese, Feta	4#	Kraft	\$ 21.0000
16	Cheese, Mozzarella, CH	5#	Greenberg	\$ 17.7370
17	Cheese, Ricotta	5#	Saputo	\$ 14.7250
18	Cheese, Parmesan,	5# Bag	Greenberg	\$ 19.9500
19	Cheese, Pepper Jack	10 lb	Greenberg	\$ 45.2700
20	Cheese, Provolone Sliced	10 LB / CS	Vendor Choice	\$ 43.9250
21	Cheese, Cheddar Sliced	10 LB / CS	Vendor Choice	\$ 43.4250
22	Cheese, Provolone, log,	12.15lb/Log	Vendor Choice	\$ 43.2372
23	Cheese, String Part Skim,	96 / 1 OZ	Saputo	Discontinued
24	Creamer	3/8 OZ/400 CS	H.D. Coffee	\$ 15.1563
25	Creamer, French Vanilla	1/2 OZ/ 288 CS	International Delight	\$ 25.2500
26	Half & Half	QT	Vendor Choice	\$ 3.8288
27	Sour Cream	5 LB	Farmdale	\$ 10.7870
28	Sour Cream LF	PT / 6 CS	Farmdale	\$ 15.1707
29	Whipping Cream	1/2 gal	Vendor Choice	\$ 10.7080
30	Ice Cream, Birthday Cake	2 DZ	Rich's/North Star	\$ 15.3100
31	Ice Cream, Chocolate	2 DZ	Rich's/North Star	\$ 8.9800
32	Ice Cream, Cotton Candy	2 DZ	Rich's/North Star	\$ 7.4800
33	Ice Cream, Crumbled	2 DZ	Rich's/North Star	\$ 14.8100
34	Ice Cream, Cup, Vanilla, 3	2 DZ	Rich's/North Star	\$ 15.1300
35	Ice Cream, LF Fudge	2 DZ	Rich's/North Star	\$ 11.8100
36	Ice Cream, LF Mini Cone	2 DZ	Rich's/North Star	\$ 14.8100
37	Ice Cream, LF Vanilla	2 DZ	Rich's/North Star	\$ 12.8100
38	Ice Cream, Orange	2 DZ	Rich's/North Star	\$ 11.8100
39	Ice Cream, Rainbow Polar	2 DZ	Rich's/North Star	\$ 14.5100
40	Ice Cream, Sour Cyclone,	2 DZ	Rich's/North Star	\$ 10.4800
41	Ice Cream, Savagely Sour	2 DZ	Vendor Choice	\$ 7.4800
42	Ice Cream, Strawberry	2 DZ	Rich's/North Star	\$ 12.8100
43	Ice Cream, Chocolate	1/2 GAL / 6 CS	Heritage	\$ 31.0100
44	Ice Cream, Chocolate HR	3 GAL	Highland Roberts	\$ 26.0000
45	Ice Cream, Strawberry HR	3 GAL	Highland Roberts	\$ 26.0000
46	Ice Cream, Vanilla ESL IC	1/2 GAL / 6 CS	Heritage	\$ 30.5900
47	Ice Cream, Vanilla HR	3 GAL	Highland Roberts	\$ 26.0000
48	Ice Cream, Super Pop,	DZ	Rich's/North Star	\$ 9.2500
49	Ice Cream, Cup	3 OZ / 2-DZ	Vendor Choice	\$ 15.7500
50	Ice Cream Cup Chocolate	3 OZ / 2-DZ	Vendor Choice	\$ 15.7500
51	Ice cream, Cool	2 DZ	Vendor Choice	\$ 10.2500
52	Sherbet,	2 DZ	Wonder	\$ 15.5892
53	Yogurt, Frozen, Vanilla,	GAL 4/CS	Rainbow	\$ 61.9010
54	Juice Bar, All Flavors	48 CT	Nutri-Freeze	\$ 25.4400

Item #	Description	Unit/Pack	Brand & Product Size	2023-24 Price
55	Juice Bar, Wholefruit,	72/3 OZ	J & J Snack Foods	NA
56	Juice Cups, Orange-	2 DZ	J & J Snack Foods	\$ 46.0000
58	Juice, Apple 100%,	4 OZ	Vendor Choice	\$ 0.2451
57	Juice, Apple 100%,	6 OZ	Vendor Choice	\$ 0.3054
59	Juice, Apple, Appleberry,	8 OZ	Vendor Choice	\$ 0.3450
60	Juice, Apple, Appleberry,	4 OZ	Vendor Choice	\$ 0.2451
61	Juice, Grape 100%	4 OZ	Vendor Choice	\$ 0.2510
62	Juice, Orange 100%	8 OZ	Vendor Choice	\$ 0.4006
63	Juice, Orange 100%	4 OZ	Vendor Choice	\$ 0.2829
64	Juice, Orange, Plastic	14 OZ	Vendor Choice	\$ 1.2894
65	Orange Juice, Plastic	QT /18/cs	Vendor Choice	\$ 35.8488
66	Juice, Orange	1/2 GAL	Vendor Choice	\$ 3.4055
67	Juice, Wild Cherry	4 OZ	Vendor Choice	\$ 0.2639
68	Margarine, 0 Trans Fat	30 #	Ventura	\$ 44.0600
69	Milk, 1% Low Fat,	12 OZ	Vendor Choice	\$ 0.7535
70	Milk, 1% Low Fat White,	1/2 GAL	Vendor Choice	\$ 2.7985
71	Milk, 1% Lowfat, White	8 OZ	Vendor Choice	\$ 0.3746
72	Milk, 1% Low Fat, White,	12 OZ	Vendor Choice	\$ 0.7780
73	Milk, Low Fat 1%	QT	Vendor Choice	\$ 1.5484
74	Milk, 1%, Low Fat, White	Gallon	Vendor Choice	\$ 5.0468
75	Milk, Chocolate 1%	14 OZ	Vendor Choice	\$ 0.8489
76	Milk, Chocolate LF1%	14 OZ	Vendor Choice	\$ 1.3992
77	Milk, 2% White	4 OZ	Vendor Choice	\$ 0.2535
78	Milk, Reduced Fat 2%	14 OZ	Vendor Choice	\$ 0.8754
79	Milk, Reduced Fat 2%	14 OZ	Vendor Choice	\$ 1.4006
80	Milk, Fat Free, Choc,	8 OZ	Vendor Choice	\$ 0.3598
81	Milk, Fat Free, Choc,	12 OZ	Vendor Choice	NA
82	Milk, Fat Free, Strawberry	8 OZ	Vendor Choice	\$ 0.3648
83	Milk, Fat Free, White	8 OZ	Vendor Choice	\$ 0.3548
84	Milk, Homo, Mini Carton	1/2pt/70/cs	Vendor Choice	\$ 29.0710
85	Milk, Homo	1/2 GAL	Vendor Choice	\$ 3.3296
86	Milk, Homo, Plastic	GALLON	Vendor Choice	\$ 5.1097
87	Milk, Lactose Free White	1/2 PT 20/CS	Lactaid	Discontinued
88	Lactaid 1%	1/2 GAL 6/CS	Lactaid	\$ 30.0000
89	Milk, Soy, All Flavors	24 / 8 OZ	Vendor Choice	\$ 27.3900
90	Yogurt, NF All Flavors	4 OZ/ 48/cs	Vendor Choice	\$ 18.9000
91	Yogurt, LF All Flavors	4 OZ/ 48/cs	Vendor Choice	\$ 19.9000
92	Yogurt, NF All Flavors	8 oz / 24/cs	Vendor Choice	\$ 18.9000
93	Yogurt, LF All Flavors	8 oz / 12/cs	Vendor Choice	\$ 10.7500
94	Yogurt, All Flavors NF	32 OZ (1 qt)	Vendor Choice	\$ 3.5000
95	Yogurt, All Flavors LF	32 OZ (1 qt)	Vendor Choice	\$ 3.5000
96	Yogurt, Vanilla Parfait Pro	6 / 64 OZ	Yoplait	\$ 39.0000
97	Yogurt, Strawberry Parfait	6 / 64 OZ	Yoplait	\$ 38.0000
98	Yogurt, Vanilla	32 LB	Vendor Choice	\$ 38.0000