



# North County Educational Purchasing Consortium

DATE: June 7, 2023

TO: NCEPD Board Members  
NCEPC Member and Associate Members

From: Debbie Miller  
Bid Administrator

RE: Child Nutrition Services Milk and Dairy RFP  
RFP: CNS 03-2122 (Regions 1A and 1B), Renewal 2 of 2

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## **Background**

In 2020-21, specifications were created, usage from districts was gathered, and an RFP advertised for the Purchase and Delivery of Dairy and Juice Products. The contract was awarded by the NCEPC Board on June 2, 2021 to Hollandia Dairy. The contract allowed for up to two (2) one year renewals.

## **Renewal Information**

Contract allowed for monthly updated pricing for fluid milk. Additional items required updated pricing based on the U.S. Bureau of Labor Statistics Consumer Price Index for food and beverages for San Diego, CA and required fixed pricing for the first year. The CPI for March 2023 reflects a 13.1% annual increase from 2022 for San Diego-Carlsbad. The renewal pricing as provided averages at 12.6%. Four line items were not renewed due to discontinuation. One line item was not renewed due to a 49% price increase (line 3 cream cheese lite 1 oz).

## **Recommendation**

Renewal pricing on average was within the limits of the contract. Therefore, it is recommended that RFP CNS 03-2122 is renewed with Hollandia Dairy, for the second and final renewal for this contract.



# North County Educational Purchasing Consortium

**BID TITLE: CNS Milk, Juice, and Dairy Products, Regions 1A & 1B**  
District DELIVERY A.R.O.: 1 DAY

**SPONSORING DISTRICT: Carlsbad Unified School**

**RFP NUMBER: NCEPC CNS 03-2122**

**DISTRICT CONTACT: Debbie Miller**

**MIN QTY FOR FREE FREIGHT: \$0**

**CONTRACT PERIOD: 7/1/2023-6/30/2024, Renewal 2 of 2 possible one year renewals**

**PH: (760) 331-5061**

| VENDOR NAME     | ADDRESS                                   | PHONE/FAX NUMBERS   | CONTACT NAME                                    | CASH DISC | M/W/DVBE |
|-----------------|---|---|---|-----------|----------|
| Hollandia Dairy | 622 E. Mission Rd<br>San Marcos, CA 92069 | Phone: (760)744-3222 x118<br>Fax: (760)744-3233<br>Web: <a href="https://hollandiadairy.com/">https://hollandiadairy.com/</a> | Kathy Santos<br>Kathy_Santos@hollandiadairy.com | N/A       | No       |

| Item # | Description   | Unit/Pack     | Brand & Product Size       | 2023-24 Unit Price |
|--------|---|---------------|----------------------------|--------------------|
| 1      | Cheese, Sliced (American, Provolone, Jack, Cheddar)                 | 5 LB          | Vendor Choice              | \$ 26.8980         |
| 2      | Cheese, Cheddar Shredded  | 5 LB          | Vendor Choice              | \$ 22.0500         |
| 3      | Cheese, Cream Cheese Lite   | 1 OZ 100 / CS | Vendor Choice              | \$ 38.5010         |
| 4      | Cheese, Cream Cheese Regular  | 1 OZ 100 / CS | Vendor Choice              | \$ 35.5010         |
| 5      | Cheese, Parmesan Shredded   | 5 LB          | Vendor Choice              | \$ 23.5000         |
| 6      | Cheese, Mozzarella Shredded   | 5 LB          | Vendor Choice              | \$ 20.2465         |
| 7      | Cheese, Pepper Jack Sliced  | 10 LB         | Vendor Choice              | \$ 37.4960         |
| 8      | Cheese, String Part Skim  | 96 / 1 OZ     | Vendor Choice              | Discontinued       |
| 9      | Cheese, String Mozz   | 168 / 1 oz    | Vendor Choice              | \$ 77.0295         |
| 10     | Juice Bar, All Flavors 100% Juice                                   | 48 CT         | Nutri-Freeze or equivalent | \$ 28.1900         |
| 11     | Ice cream, Smart Snack compliant ice cream sandwich, 3 oz           | 2 doz         | Rich's or equivalent       | \$ 11.0400         |
| 12     | Ice cream, Smart Snack compliant ice cream cone novelty, 3 oz       | 2 doz         | Rich's or equivalent       | \$ 13.0400         |
| 13     | Ice cream, Smart Snack compliant strawberry shortcake novelty, 3 oz | 2 doz         | Rich's or equivalent       | \$ 11.0400         |
| 14     | Ice cream, Smart Snack compliant sour fruit bar, 2.5 oz             | 2 doz         | Rich's or equivalent       | \$ 8.9800          |
| 15     | Ice cream, Smart Snack compliant ice cream bar, 3 oz                | 2 doz         | Rich's or equivalent       | \$ 11.0400         |
| 17     | Juice, Apple and apple-based juice varieties 100% Pasteurized       | 4 OZ          | Vendor Choice              | \$ 0.2345          |
| 18     | Juice, Grape 100%   | 4 OZ          | Vendor Choice              | \$ 0.2210          |
| 19     | Juice, Orange 100% Pasteurized                                      | 4 OZ          | Vendor Choice              | \$ 0.3131          |
| 20     | Juice, Apple and apple-based juice varieties 100% Pasteurized       | 8 oz          | Vendor Choice              | \$ 0.3071          |
| 21     | Juice, Orange 100% Pasteurized                                      | 8 oz          | Vendor Choice              | \$ 0.4461          |
| 22     | Milk, 1% Lowfat, White Grade A, Carton                              | 8 OZ          | Vendor Choice              | \$ 0.3713          |
| 23     | Milk, Fat Free, Choc, Grade A, Carton                               | 8 OZ          | Vendor Choice              | \$ 0.3521          |
| 24     | Milk, Fat Free, White Grad A Homo Carton                            | 8 OZ          | Vendor Choice              | \$ 0.3394          |
| 25     | Milk, Lactose Free White  | 1/2 PT 20/CS  | Vendor Choice              | Discontinued       |

| <b>Item #</b> | <b>Description</b>  | <b>Unit/Pack</b> | <b>Brand &amp; Product Size</b> | <b>2023-24 Unit Price</b> |
|---------------|---|------------------|---------------------------------|---------------------------|
| 26            | Milk, Soy, all flavors                                      | 24 / 8 OZ        | Vendor Choice                   | \$ 21.6400                |
| 27            | Yogurt, LF All Flavors                                      | 12 / 8 OZ        | Vendor Choice                   | \$ 10.5400                |
| 28            | Yogurt, All Flavors   | 48 / 4 OZ        | Land O;Lakes                    | \$ 28.7600                |
| 29            | Yogurt, All Flavors   | 48 / 4 OZ        | Trix                            | \$ 27.3600                |
| 30            | Yogurt, All Flavors   | 32 lbs           | Vendor Choice                   | \$ 42.5864                |
| 31            | Yogurt, All Flavors LF                                      | 32 oz            | Vendor Choice                   | \$ 4.0000                 |
| 32            | Yogurt, Vanilla Parfait Pro                                 | 6 / 64 OZ        | Yoplait or equivalent           | \$ 32.3000                |
| 33            | Water, bottled  | 24/8 oz          | Vendor choice                   | Discontinued              |
| 34            | Water, bottled  | 24/16 oz         | Vendor choice                   | Discontinued              |
| 35            | Aseptic (shelf-stable) 100% juice, apple                    | 70/4 oz          | Vendor choice                   | \$ 26.0000                |
| 36            | Aseptic (shelf-stable) 100% juice, fruit punch              | 70/4 oz          | Vendor choice                   | \$ 27.0000                |
| 37            | Aseptic (shelf-stable), 100% juice, vegetable + fruit blend | 70/6 oz          | Vendor choice                   | \$ 24.2500                |