



North County Educational Purchasing Consortium

DATE: June 7, 2023

TO: NCEPD Board Members
NCEPC Member and Associate Members

From: Debbie Miller
Bid Administrator

RE: Child Nutrition Services Milk and Dairy RFP
RFP: CNS 02-2023 (Region 1C)

Background

In order to procure the most competitive pricing, usage from districts was gathered, and an RFP advertised for the Purchase and Delivery of Dairy and Juice Products. The solicitation was performed on behalf of districts in Region 1C (Fallbrook Elementary, Fallbrook High/Vallecitos, Bonsall, and Ramona).

RFP Results

NCEPC RFP CNS 02-2023 Region 1C

- RFP was advertised on April 27, 2023 and May 3, 2023
- 1 Submission packet was received: Hollandia Dairy
- The public opening was conducted on May 25, 2023 at Carlsbad Unified School District Office
- The extended Grand Total Price of Proposal is \$736,121

Recommendation

Hollandia Dairy was the only responsive bidder. Therefore, it is recommended that RFP CNS 02-2023 is awarded to Hollandia Dairy.



North County Educational Purchasing Consortium

BID TITLE: CNS Purchase and Delivery of Dairy and Juice Products, Region 1C District DELIVERY A.R.O.: <u>1</u> DAY			SPONSORING DISTRICT: Carlsbad Unified School		
RFP NUMBER: NCEPC CNS 02-2023		DISTRICT CONTACT: Debbie Miller		MIN QTY FOR FREE FREIGHT: \$<u>0</u>	
CONTRACT PERIOD: 7/1/2023-6/30/2024			PH: (760) 331-5061		
VENDOR NAME	ADDRESS	PHONE/FAX NUMBERS	CONTACT NAME	CASH DISC	M/W/DVBE
Hollandia Dairy	622 E. Mission Rd San Marcos, CA 92069	Phone: (760)744-3222 x118 Fax: (760)744-3233 Web: https://hollandiadairy.com/	Kathy Santos Kathy_Santos@hollandiadairy.com	N/A	No

Item #	Description	Unit/Pack	Brand & Product Size	Brand & Product Size if other than spec	2023-24 Price
1	Cheese, Sliced (American, Provolone, Jack, Cheddar)	5 LB	Vendor Choice	Schreiber/Greenberg	\$ 22.00
2	Cheese, Cheddar Shredded	5 LB	Vendor Choice	Berkshire	\$ 3.25
3	Cheese, Cream Cheese Lite	1 OZ 100 / CS	Vendor Choice	Savencia	\$ 35.00
4	Cheese, Cream Cheese Regular	1 OZ 100 / CS	Vendor Choice	Aloutte	\$ 35.00
5	Cheese, Parmesan Shredded	LB	Vendor Choice	Greenberg	\$ 4.40
6	Cheese, String Part Skim	96 / 1 OZ	Vendor Choice		Discontinued
7	Cheese, String Mozz	168 / 1 oz	Vendor Choice	Stella	\$ 67.00
8	Juice Bar, All Flavors 100%	48 CT	Nutri-Freeze or equivalent	Nutribreeze	\$ 27.00
9	Ice cream, Smart Snack compliant ice cream sandwich, 3 oz	2 doz	Rich's or equivalent	Richs	\$ 13.00
10	Ice cream, Smart Snack compliant ice cream cone novelty, 3 oz	2 doz	Rich's or equivalent	Richs	\$ 14.00
11	Ice cream, Smart Snack compliant strawberry shortcake novelty, 3 oz	2 doz	Rich's or equivalent	Richs	\$ 13.00
12	Ice cream, Smart Snack compliant sour fruit bar, 2.5 oz	2 doz	Rich's or equivalent	Richs	\$ 12.00
13	Ice cream, Smart Snack compliant ice cream bar, 3 oz	2 doz	Rich's or equivalent	Richs	\$ 12.00
14	Juice, Apple, Appleberry, Wildberry 100% Pasteurized	4 OZ	Vendor Choice	Hollandia	\$ 0.25
15	Juice, Grape 100%	4 OZ	Vendor Choice	Hollandia	\$ 0.27
16	Juice, Orange 100% Pasteurized	4 OZ	Vendor Choice	Hollandia	\$ 0.25
17	Juice, Wild Cherry	4 OZ	Vendor Choice	Hollandia	\$ 0.25
18	Juice, Orange 100% Pasteurized	1/2 Gal	Vendor Choice	Hollandia	\$ 3.75
19	Homo Milk, Plastic	Qt	Vendor Choice		\$ 2.50
20	Milk, 1% Lowfat, White Grade A, Carton	8 OZ	Vendor Choice	Hollandia	\$ 0.40
21	Milk, Fat Free, Choc, Grade A, Carton	8 OZ	Vendor Choice	Hollandia	\$ 0.39
22	Milk, Fat Free, White Grad A Homo Carton	8 OZ	Vendor Choice	Hollandia	\$ 0.37
23	Milk, Soy, all flavors	24 / 8 OZ	Vendor Choice	Kikkoman	\$ 30.00
24	Buttermilk	1/2 gal	Vendor Choice	Farmdale	\$ 3.50
25	Margarine, soft tub, no trans fat	30 / 5 lb	Vendor Choice	Ventura Foods	\$ 55.00
26	Cottage Cheese	5 lb	Vendor Choice	Crystal	\$ 13.25
27	Yogurt, LF All Flavors	12 / 8 OZ	Vendor Choice	Hollandia	\$ 12.50
28	Yogurt, All Flavors	48 / 4 OZ	Trix	General Mills	\$ 19.00
29	Yogurt, All Flavors	48 / 4 OZ	Vendor Choice	Land O Lakes	\$ 22.00
30	Yogurt, All Flavors	32 lbs	Vendor Choice	Schreiber	\$ 45.00
31	Yogurt, All Flavors LF	32 oz	Vendor Choice	Schreiber	\$ 3.75
32	Yogurt, Vanilla Parfait Pro	6 / 64 OZ	Yoplait	General Mills	\$ 43.00

Item #	Description	Unit/Pack	Brand & Product Size	Brand & Product Size if other than spec	2023-24 Price
33	Water, bottled	24/8 oz	Vendor choice		No bid
34	Water, bottled	24/16 oz	Vendor choice		No bid
35	Aseptic (shelf-stable) 100% juice, apple	70/4 oz	Vendor choice		No bid
36	Aseptic (shelf-stable) 100% juice, fruit punch	70/4 oz	Vendor choice		No bid
37	Aseptic (shelf-stable), 100% juice, assorted flavors	70/6 oz	Vendor choice		No bid
38	Sour Cream	Pint	Vendor choice	Farmdale	\$ 2.85
39	Sour Cream	5 lbs	Vendor choice	Farmdale	\$ 9.75
40	UHT Milk 1% Lowfat	per manufacturer	Vendor choice	Gossner	\$ 14.00
41	UHT Milk Fat Free Chocolate	per manufacturer	Vendor choice	Gossner	\$ 14.00