



**North County  
Educational Purchasing Consortium**

DATE: June 1, 2022

TO: NCEPC Board Members  
NCEPC Member and Associate Members

From: Carissa Iwamoto  
Bid Administrator

RE: Child Nutrition Milk and Dairy RFP  
RFP: CNS 03-2122 (Regions 1A and 1B), renewal 1 of 2

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**Background**

In 2020-21, specifications were created, usage from districts was gathered, and an RFP advertised for the Purchase and Delivery of Dairy and Juice Products. The contract was awarded by the NCEPC Board on June 2, 2021 to Hollandia Dairy. The contract allowed for up to two (2) one year renewals.

**Renewal Information**

Contract allowed for monthly updated pricing for fluid milk. Additional items required updated pricing based on the U.S. Bureau of Labor Statistics Consumer Price Index for food and beverages for San Diego, CA and required fixed pricing for the first year. The [CPI for March 2022](#) reflects a 9.7% annual increase from 2021 for San Diego-Carlsbad. Renewal pricing as provided aligns with the contract requirement and is below the referenced CPI, at 4%.

Two line items were not renewed—one due to a manufacturer discontinuation and the other due to zero usage. These adjustments to the item list are acceptable to the member districts in Regions 1A and 1B.

**Recommendation**

Renewal pricing was within the limits of the contract and consensus to renew was gathered among the regions' CNS Directors. Therefore, it is recommended that RFP CNS 03-2122 is renewed with Hollandia Dairy, for the first of two possible renewals.



## NORTH COUNTY EDUCATIONAL PURCHASING CONSORTIUM AWARDED VENDOR LIST

<b>BID TITLE:</b> CNS Milk, Juice, Bottled Water, and Dairy Products, Regions 1A & 1B <b>DELIVERY A.R.O.:</b> <u>1 DAY</u>	<b>SPONSORING DISTRICT:</b> Carlsbad Unified School District
<b>RFP NUMBER:</b> NCEPC CNS 03-2122	<b>DISTRICT CONTACT:</b> Carissa Iwamoto
<b>CONTRACT PERIOD:</b> 7/1/2022-6/30/2023, renewal 2 of 2 possible one year renewals	<b>MIN QTY FOR FREE FREIGHT:</b> <u>\$100</u>
	<b>PH:</b> (760) 331-5085

VENDOR NAME	ADDRESS	PHONE/FAX NUMBERS	CONTACT NAME	CASH DISC	M/W/DVBE
Hollandia Dairy	622 E. Mission Rd San Marcos, CA 92069	Phone: (760)744-3222 x118 Fax: (760)744-3233 Web: <a href="https://hollandiadairy.com/">https://hollandiadairy.com/</a>	Kathy Santos Kathy_Santos@hollandiadairy.com	N/A	No
		Phone: ( ) Fax: ( )			

(Masterawardven)

**BOARD APPROVAL DATE:** 6/1/2022

**REVISION NO:**  
**REVISION DATE:**

Item #	Description	Unit/Pack	Brand & Product Size	Brand & Product Size if other than spec	2022-23 Unit Price
1	Cheese, Sliced (American, Provolone, Jack, Cheddar)	5 LB	Vendor Choice		\$ 24.2510
2	Cheese, Cheddar Shredded	LB	Vendor Choice		\$ 4.04
3	Cheese, Cream Cheese Lite	1 OZ 100 / CS	Vendor Choice		\$ 25.8680
4	Cheese, Cream Cheese Regular	1 OZ 100 / CS	Vendor Choice		\$ 25.8680
5	Cheese, Parmesan Shredded	LB	Vendor Choice		\$ 4.90
6	Cheese, Mozzarella Shredded	LB	Vendor Choice		\$ 3.68
7	Cheese, Pepper Jack Sliced	LB	Vendor Choice		\$ 3.38
8	Cheese, String Part Skim	96 / 1 OZ	Vendor Choice		\$ 29.50
9	Cheese, String Mozz	168 / 1 oz	Vendor Choice		\$ 56.865
10	Juice Bar, All Flavors 100% Juice	48 CT	Nutri-Freeze or equivalent		\$ 22.50
11	Ice cream, Smart Snack compliant ice cream sandwich, 3 oz	2 doz	Rich's or equivalent		\$ 9.48
12	Ice cream, Smart Snack compliant ice cream cone novelty, 3 oz	2 doz	Rich's or equivalent		\$ 11.48
13	Ice cream, Smart Snack compliant strawberry shortcake novelty, 3 oz	2 doz	Rich's or equivalent		\$ 9.48
14	Ice cream, Smart Snack compliant sour fruit bar, 2.5 oz	2 doz	Rich's or equivalent		\$ 8.98
15	Ice cream, Smart Snack compliant ice cream bar, 3 oz	2 doz	Rich's or equivalent		\$ 9.48
16	Shape Ups, Whole Fruit, All Flavors	100 / 2 OZ	J & J Snacks or equivalent	Discontinued	\$ -
17	Juice, Apple and apple-based juice varieties 100% Pasteurized	4 OZ	Vendor Choice		\$ 0.1894
18	Juice, Grape 100%	4 OZ	Vendor Choice		\$ 0.1950
19	Juice, Orange 100% Pasteurized	4 OZ	Vendor Choice		\$ 0.2502
20	Juice, Apple and apple-based juice varieties 100% Pasteurized	8 oz	Vendor Choice		\$ 0.2434
21	Juice, Orange 100% Pasteurized	8 oz	Vendor Choice		\$ 0.3455
22	Milk, 1% Lowfat, White Grade A, Carton	8 OZ	Vendor Choice		\$ 0.3495
23	Milk, Fat Free, Choc, Grade A, Carton	8 OZ	Vendor Choice		\$ 0.3271
24	Milk, Fat Free, White Grad A Homo Carton	8 OZ	Vendor Choice		\$ 0.3114
25	Milk, Lactose Free White	1/2 PT 20/CS	Vendor Choice	12/ct code #7082	\$ 0.97
26	Milk, Soy, all flavors	24 / 8 OZ	Vendor Choice		\$ 21.25
27	Yogurt, LF All Flavors	8 OZ	Vendor Choice		\$ 0.82

28	Yogurt, All Flavors	4 OZ	Dannon / Trix / Land O' Lakes or equivalent	Land o lakes	\$ 0.57
29	Yogurt, All Flavors	4 OZ	Vendor Choice	Trix	\$ 0.57
30	Yogurt, All Flavors	32 lbs	Vendor Choice		\$ 34.25
31	Yogurt, All Flavors LF	32 oz	Vendor Choice		\$ 3.75
32	Yogurt, Vanilla Parfait Pro	6 / 64 OZ	Yoplait or equivalent		\$ 30.00
33	Water, bottled	24/8 oz	Vendor choice	Discontinued	
34	Water, bottled	24/16 oz	Vendor choice		\$ 6.00
35	Aseptic (shelf-stable) 100% juice, apple	70/4 oz	Vendor choice		\$ 26.00
36	Aseptic (shelf-stable) 100% juice, fruit punch	70/4 oz	Vendor choice		\$ 27.00
37	Aseptic (shelf-stable), 100% juice, vegetable + fruit blend	70/6 oz	Vendor choice		\$ 24.25