



**North County
Educational Purchasing Consortium**

DATE: June 1, 2022

TO: NCEPC Board Members
NCEPC Member and Associate Members

From: Carissa Iwamoto
Bid Administrator

RE: Child Nutrition Milk and Dairy RFP
RFP: CNS 01-2021 (Region 1C)

Background

In 2019-20, specifications were created, usage from districts was gathered, and an RFP advertised for the Purchase and Delivery of Dairy, Juice, Milk, and Water Products. The contract was awarded to Hollandia Dairy. This contract allowed for two (2) possible one-year renewals. School year 2021-22 was the first of two possible renewals. School year 2022-23 is the second and final possible renewal.

Renewal Information

Contract required updated pricing based on the U.S. Bureau of Labor Statistics Consumer Price Index for food and beverages for San Diego, CA and required fixed pricing for all non-fluid milk items. The [CPI for March 2022](#) reflects a 9.7% annual increase from 2021 for San Diego-Carlsbad. Renewal pricing is 6% on average and is within contract limits.

No items were discontinued.

Recommendation

Renewal pricing is within the limits of the contract and consensus was gathered from Region 1C CNS Directors to renew for the final year. Therefore, it is recommended that renewal of RFP CNS 01-2021 is approved for the last possible renewal.



NORTH COUNTY EDUCATIONAL PURCHASING CONSORTIUM AWARDED VENDOR LIST

BID TITLE: CNS Milk, Juice, Bottled Water, and Dairy Products, Region 1C
DELIVERY A.R.O.: 1 DAY

SPONSORING DISTRICT: Carlsbad Unified School District

RFP NUMBER: NCEPC CNS 01-2021

DISTRICT CONTACT: Carissa Iwamoto

MIN QTY FOR FREE FREIGHT: \$100

CONTRACT PERIOD: 7/1/2022-6/30/2023, renewal 2 of 2 possible one year renewals

PH: (760) 331-5085

VENDOR NAME	ADDRESS	PHONE/FAX NUMBERS	CONTACT NAME	CASH DISC	M/W/DVBE
Hollandia Dairy	622 E. Mission Rd San Marcos, CA 92069	Phone: (760)744-3222 x118 Fax: (760)744-3233 Web: https://hollandiadairy.com/	Kathy Santos Kathy_Santos@hollandiadairy.com	N/A	No
		Phone: () Fax: ()			

(Masterawardven)

BOARD APPROVAL DATE: 6/1/2022

REVISION NO:
REVISION DATE:

Item #	Description	Unit/Pack	Brand & Product Size	Brand & Product Size if other than spec	2022-23 Unit Price
1	Cheese, Sliced (American, Provolone, Jack, Cheddar)	5 LB	Vendor Choice		\$ 17.6880
2	Cheese, Cheddar Shredded	LB	Vendor Choice		\$ 2.3200
3	Cheese, Cream Cheese Lite	1 OZ 100 / CS	Vendor Choice		\$ 20.1180
4	Cheese, Cream Cheese Regular	1 OZ 100 / CS	Vendor Choice		\$ 20.1180
5	Cheese, Parmesan Shredded	LB	Vendor Choice		\$ 3.7500
6	Cheese, String Part Skim	96 / 1 OZ	Vendor Choice		\$ 22.500
7	Cheese, String Mozz	168 / 1 oz	Vendor Choice		\$ 44.615
8	Juice Bar, All Flavors 100%	48 CT	Nutri-Freeze or equivalent		\$ 17.000
9	Ice cream, Smart Snack compliant ice cream sandwich, 3 oz	2 doz	Rich's or equivalent		\$ 11.2300
10	Ice cream, Smart Snack compliant ice cream cone novelty, 3 oz	2 doz	Rich's or equivalent		\$ 11.2300
11	Ice cream, Smart Snack compliant strawberry shortcake novelty, 3 oz	2 doz	Rich's or equivalent		\$ 9.4800
12	Ice cream, Smart Snack compliant sour fruit bar, 2.5 oz	2 doz	Rich's or equivalent		\$ 9.4800
13	Ice cream, Smart Snack compliant ice cream bar, 3 oz	2 doz	Rich's or equivalent		\$ 9.4800
14	Juice, Apple, Appleberry, Wildberry 100% Pasteurized	4 OZ	Vendor Choice		\$ 0.1592
15	Juice, Grape 100%	4 OZ	Vendor Choice		\$ 0.180
16	Juice, Orange 100% Pasteurized	4 OZ	Vendor Choice		\$ 0.1877
17	Juice, Wild Cherry	4 OZ	Vendor Choice		\$ 0.1689
18	Juice, Orange 100% Pasteurized	1/2 Gal	Vendor Choice		\$ 2.6239
19	Homo Milk, Plastic	Qt	Vendor Choice		\$ 2.0392
20	Milk, 1% Lowfat, White Grade A, Carton	8 OZ	Vendor Choice		\$ 0.3177
21	Milk, Fat Free, Choc, Grade A, Carton	8 OZ	Vendor Choice		\$ 0.3044
22	Milk, Fat Free, White Grad A Homo Carton	8 OZ	Vendor Choice		\$ 0.3512
23	Milk, Soy, all flavors	24 / 8 OZ	Vendor Choice		\$ 21.000
24	Buttermilk	1/2 gal	Vendor Choice		\$ 2.800
25	Margarine, soft tub, no trans fat	per manufacturer	Vendor Choice		\$ 1.720
26	Cottage Cheese	per manufacturer	Vendor Choice	5 lb tub	\$ 2.020
27	Yogurt, LF All Flavors	8 OZ	Vendor Choice		\$ 0.792

28	Yogurt, All Flavors	4 OZ	Dannon / Trix or equivalent	Land O lakes	\$	0.354
29	Yogurt, All Flavors	4 OZ	Vendor Choice	Trix	\$	0.333
30	Yogurt, All Flavors	32 lbs	Vendor Choice		\$	29.000
31	Yogurt, All Flavors LF	32 oz	Vendor Choice		\$	3.000
32	Yogurt, Vanilla Parfait Pro	6 / 64 OZ	Yoplait or equivalent		\$	34.500
33	Water, bottled	24/8 oz	Vendor choice		\$	7.000
34	Water, bottled	24/16 oz	Vendor choice		\$	11.000
35	Aseptic (shelf-stable) 100% juice, apple	70/4 oz	Vendor choice		\$	20.000
36	Aseptic (shelf-stable) 100% juice, fruit punch	70/4 oz	Vendor choice		\$	20.000
37	Aseptic (shelf-stable), 100% juice, assorted flavors	70/6 oz	Vendor choice		\$	20.000