

MILK AND DAIRY BID NCEPC REGIONS

REGION 1C

Group 1C

Ramona Unified

Fallbrook Union High

Fallbrook Union Elementary

Bonsall Unified

Vallecitos School District

(San Marcos Unified, Vista Unified, Escondido Union Elementary, and Escondido High School District are not supplying usage for this bid.)



**North County
Educational Purchasing Consortium**

DATE: August 5, 2020

TO: NCEPD Board Members
NCEPC Member and Associate Members

From: Carissa Iwamoto
Bid Administrator

RE: Child Nutrition Milk and Dairy RFP
RFP: CNS 01-2021 (Region 1C)

Background

This year, more effort was made to promote competition for the benefit of our member districts. These efforts included the following:

- 1) Ensure vendors' input was solicited regarding challenges in bidding for this procurement
- 2) Ensure districts understood and could comply with the minimum delivery requirements
- 3) Gather estimated usage for each item on the item list
- 4) Diversify item list to allow for both shelf-stable and perishable items
- 5) Allow for night drops at districts that permit this
- 6) Utilize knowledge gathered from other districts who have gained favorable contracts

RFP Results

NCEPC CNS RFP 01-2021 Region 1C (Fallbrook Elementary, Fallbrook High/Vallecitos, Bonsall, Ramona)

- RFP was advertised on April 14, 2020 and April 21, 2020
- 3 Submissions were received: Hollandia Dairy, Driftwood Farms, Clearbrook Farms
- Due to COVID-19 stay at home orders, public opening was conducted on May 20, 2020 via Google Hangout
- Each proposal was evaluated via a standardized scoring rubric. Scores and pricing are listed below:

	Hollandia Dairy	Driftwood Farms	Clearbrook Farms
Rubric Score	74	No Bid	Nonresponsive due to limited delivery days per week
Grand Total Price	\$345,782.94	No Bid	Nonresponsive due to limited delivery days per week

Recommendation

Hollandia was determined to be the only responsive bidder. Therefore, it is recommended that RFP CNS 01-2021 is awarded to Hollandia Dairy.



NORTH COUNTY EDUCATIONAL PURCHASING CONSORTIUM AWARDED VENDOR LIST

BID TITLE: CNS RFP #01-2021 MILK, JUICE, WATER AND DAIRY PRODUCTS FOR REGION 1C

SPONSORING DISTRICT: CARLSBAD UNIFIED SD

BID NUMBER: RFP #01-2021

DISTRICT CONTACT: CARISSA IWAMOTO Carissa.iwamoto@carlsbadusd.net

PH: (760) 331-5085

CONTRACT PERIOD: JULY 1, 2020 – JUNE 30, 2021 (with the option of two possible one year renewals)

MIN ORDER REQUIREMENT: \$ 100

VENDOR NAME	ADDRESS	PHONE/FAX NUMBERS	CONTACT NAME	M/W/DVBE
Hollandia Dairy	622 E. Mission Rd San Marcos, CA 92069	Phone: (800) 794 - 0978 Fax: (760) 744 - 3233	Kathy Santos, Customer Service & Special Accounts Manager (760) 744 – 3222 x 118 Kathy_santos@hollandiadairy.com Onlineordering.hollandiadairy.com	N/A
		Phone: () Fax: ()		

(Masterawardven)

BOARD APPROVAL DATE: June 4, 2020 via President's Award

REVISION NO:
REVISION DATE:

Item #	Description	Unit/Pack	Brand & Product Size	Estimated Usage	Unit Price HOLLANDIA	Extended Price HOLLANDIA
1	Cheese, Sliced (American, Provolone, Jack, Cheddar)	5 LB	Vendor Choice	100	16.7500	\$ 1,675.00
2	Cheese, Cheddar Shredded	LB	Vendor Choice	500	2.7500	\$ 1,375.00
3	Cheese, Cream Cheese Lite	1 OZ 100 / CS	Vendor Choice	53	19.5000	\$ 1,033.50
4	Cheese, Cream Cheese Regular	1 OZ 100 / CS	Vendor Choice	1,400	19.5000	\$ 27,300.00
5	Cheese, Parmesan Shredded	5 LB	Vendor Choice	1,635	18.0000	\$ 5,886.00
6	Cheese, String Part Skim	96 / 1 OZ	Vendor Choice	125	22.5000	\$ 2,812.50
7	Cheese, String Mozz	168 / 1 oz	Vendor Choice	60	39.3792	\$ 2,362.75
8	Juice Bar, All Flavors 100%	48 CT	Nutri-Freeze or equivalent	50	17.0000	\$ 850.00
9	Ice cream, Smart Snack compliant ice cream sandwich, 3 oz	2 doz	Rich's or equivalent	610	10.7500	\$ 6,557.50
10	Ice cream, Smart Snack compliant ice cream cone novelty, 3 oz	2 doz	Rich's or equivalent	385	10.7500	\$ 4,138.75
11	Ice cream, Smart Snack compliant strawberry shortcake novelty, 3 oz	2 doz	Rich's or equivalent	480	9.0000	\$ 4,320.00
12	Ice cream, Smart Snack compliant sour fruit bar, 2.5 oz	2 doz	Rich's or equivalent	430	9.0000	\$ 3,870.00
13	Ice cream, Smart Snack compliant ice cream bar, 3 oz	2 doz	Rich's or equivalent	710	9.0000	\$ 6,390.00
14	Juice, Apple, Appleberry, Wildberry 100% Pasteurized	4 OZ	Vendor Choice	893,000	0.1500	\$ 133,950.00
15	Juice, Grape 100%	4 OZ	Vendor Choice	1,000	0.1800	\$ 180.00
16	Juice, Orange 100% Pasteurized	4 OZ	Vendor Choice	140,000	0.1800	\$ 25,200.00
17	Juice, Wild Cherry	4 OZ	Vendor Choice	60,000	0.1600	\$ 9,600.00
18	Juice, Orange 100% Pasteurized	1/2 Gal	Vendor Choice	20	2.5000	\$ 50.00
19	Homo Milk, Plastic	Qt	Vendor Choice	80	1.4500	\$ 116.00
20	Milk, 1% Lowfat, White Grade A, Carton	8 OZ	Vendor Choice	118,000	0.2675	\$ 31,565.00
21	Milk, Fat Free, Choc, Grade A, Carton	8 OZ	Vendor Choice	126,170	0.2675	\$ 33,750.48
22	Milk, Fat Free, White Grad A Homo Carton	8 OZ	Vendor Choice		0.2500	\$ -
23	Milk, Soy, all flavors	24 / 8 OZ	Vendor Choice	60	21.0000	\$ 1,260.00
24	Buttermilk	1/2 gal	Vendor Choice	400	2.0000	\$ 800.00
25	Margarine, soft tub, no trans fat	1 lb/block, 30/cs	Vendor Choice	60 lbs	40.0000	\$ 80.00
26	Cottage Cheese	5 LB	Vendor Choice	60 lbs	9.5000	\$ 114.00
27	Yogurt, LF All Flavors	8 OZ	Vendor Choice	800	0.7916	\$ 633.28

28	Yogurt, All Flavors	4 OZ	Dannon / Trix or equivalent	11,030	0.3541	\$	3,905.72	
29	Yogurt, All Flavors	4 OZ	Vendor Choice	1,200	0.3333	\$	399.96	
30	Yogurt, All Flavors	32 lbs	Vendor Choice	200	29.0000	\$	5,800.00	
31	Yogurt, All Flavors LF	32 oz	Vendor Choice	50	3.0000	\$	150.00	
32	Yogurt, Vanilla Parfait Pro	6 / 64 OZ	Yoplait or equivalent	145	34.5000	\$	5,002.50	
33	Water, bottled	24/8 oz	Vendor choice	615	7.0000	\$	4,305.00	
34	Water, bottled	24/16 oz	Vendor choice	1,930	11.0000	\$	21,230.00	
35	Aseptic (shelf-stable) 100% juice, apple	70/4 oz	Vendor choice	15	20.0000	\$	300.00	
36	Aseptic (shelf-stable) 100% juice, fruit punch	70/4 oz	Vendor choice	390	20.0000	\$	7,800.00	
37	Aseptic (shelf-stable), 100% juice, assorted flavors	70/6 oz	Vendor choice	40	20.0000	\$	800.00	
GRAND TOTAL BID ALL ITEMS - EXTENDED PRICE							\$	355,562.94

Patricia Schallberger

Hollandia Authorized Representative Signature

Patrick Schallberger

Hollandia Authorized Representative Name