



**North County  
Educational Purchasing Consortium**

DATE: June 3, 2020

TO: NCEPC Board Members  
NCEPC Member and Associate Members

From: Carissa Iwamoto  
Bid Administrator

RE: Child Nutrition Snack Bid  
Bid Number: CNS 02-2021 Snack and Beverage Products

---

**Background**

Snack and Beverages for Nutrition Services programs are solicited up to annually with optional renewals for one year intervals. Nutrition Services Directors have indicated their wishes to continue to have NCEPC complete this bid.

**Results**

- Bid CNS 02-2021 was advertised on April 23, 2020 and April 30, 2020
- Bid was also emailed to six potential vendors: Gold Star Foods, Sysco Food Services, Office Depot, Vistar of Southern California, Shamrock Foods, and Newport Farms
- Two vendors responded with No Bid: Office Depot and Shamrock Foods
- 1 Submission was received: Goldstar Foods
- Due to COVID-19 stay at home orders, public opening was conducted on May 27, 2020 available via Google Hangout or in-person at the CUSD District Office.
- Bid was evaluated based on price only. Pricing can be seen below:

	<b>Gold Star Foods</b>	<b>Office Depot</b>	<b>Shamrock Foods</b>
Grand Total Food	\$745,436.25	No Bid	No Bid
Grand Total Beverages	\$310,630.40	No Bid	No Bid

**Recommendation**

It is recommended that the contract for Bid CNS 02-2021 be awarded to Goldstar Foods for school year 2020-2021.



# NORTH COUNTY EDUCATIONAL PURCHASING CONSORTIUM AWARDED VENDOR LIST

**BID TITLE:** CNS BID #02-2021 SNACK AND BEVERAGE PRODUCTS **SPONSORING DISTRICT:** CARLSBAD UNIFIED SD  
**BID NUMBER:** BID #02-2021 **DISTRICT CONTACT:** CARISSA IWAMOTO Carissa.iwamoto@carlsbadusd.net **PH:** (760) 331-5085  
**CONTRACT PERIOD:** JULY 1, 2020 – JUNE 30, 2021 (This is the first year of contract with two (2) available one year extensions)  
**MIN QTY FOR FREE FREIGHT:** \$ 75

VENDOR NAME	ADDRESS	PHONE/FAX NUMBERS	CONTACT NAME	M/W/DVBE
Gold Star Foods	3781 E. Airport Dr. Ontario, CA 91761	Phone: (800) 540 - 0215 Fax: (909) 843 - 9659	Shelly Reel, Regional Sales Manager (909) 234 – 1664 Cell <a href="mailto:shellyreel@goldstarfoods.com">shellyreel@goldstarfoods.com</a> <a href="mailto:info@golstarfoods.com">info@golstarfoods.com</a>	N/A
		Phone: ( ) Fax: ( )		
		Phone: ( ) Fax: ( )		

(Masterawardven)

**BOARD APPROVAL DATE:** June 3, 2020

**REVISION NO:**  
**REVISION DATE:**

Item	Vendor Item # (to be filled in by bidding vendor)	Description	Meal Component Requirement (if applicable)	Brand or equivalent	Manufacturer #	Pack	Estimated Annual Usage	Price per Pack/Case	Extended Cost
1	209163	Applesauce Individual, All Natural	1/2 C Fruit	Motts	10065615	72/4.5 oz	25	\$ 20.33	\$ 508.25
2	202545	Raisins, Box	1/2 cup Fruit	Sunmaid		144/1.33 oz	170	\$ 30.48	\$ 5,181.60
4	209243, 209244	Fruit Cups, Assorted Flavors	1/2 cup Fruit	Dole	3065, 3073	36/4 oz	420	\$ 20.48	\$ 8,601.60
5	138878	Pineapple Tubes, Sno Pal	1/2 C Fruit	Fruti Fruit		100/2.7 oz	26	\$ 53.75	\$ 1,397.50
6	200822, 200824, 200910	Fruit Roll-Up, Reduced Sugar, 0.5 oz, Any Flavor		General Mills	16000-11561, -11566, -26192	96/0.5 oz	640	\$ 23.85	\$ 15,264.00
7	202837, 202836	Poptart, WG, Strawberry and vendor's choice of minimum one other assorted flavor, IW	1 oz Grain	Kelloggs	38000-55133	72/3.53 oz	400	\$ 40.28	\$ 16,112.00
8	113232, 134612, 113235	Benefit Bar, Full Size, OTML CH CHIP and vendor's choice of minimum two other assorted flavors	2 oz Grain	J&J	40401	48/2.5 oz	2425	\$ 20.94	\$ 50,779.50
9	133722, 138867, 139979	Benefit Bar, mini, assorted flavors	1 oz Grain	J&J		96/1.25OZ	230	\$ 24.38	\$ 5,607.40
10	200918	Granola Bar, Granola Oats & Honey	1.25 oz Grain	Nature Valley	16000-33530	28/1.5 oz	20	\$ 54.30	\$ 1,086.00
11	202861, 209752	Granola Bars, Chewy, Choc Chip and vendor's choice of minimum one other assorted flavor		Quaker	31182	96/0.84 oz	120	\$ 26.98	\$ 3,237.60
12	203398, 203854, 203855, 209803	Granola, Rock 'in Ola, All Flavors, No Wheat	1 oz Grain	Sargent Foods		250 / 1 oz	65	\$ 73.44	\$ 4,773.60
14	203393	Granola, Generic	1 oz Grain	Fieldstone		144 1.1 oz	105	\$ 43.68	\$ 4,586.40
15	201256, 201258, 201260	Cereal Bar, All Flavors	0.75 Grain	Nutri-Grain		48/1.3 oz	40	\$ 24.40	\$ 976.00
16	203123, 203121, 203135, 203120, 203122, 203136	Cereal Bar, All Flavors	1 oz Grain	General Mills	31915, 31913, and 45576	96 / 1.42 oz	150	\$ 31.02	\$ 4,653.00
17	202851, 201560, 203173	Cereal Bowls, Assorted, Generic, Large	2 oz Grain	MaltoMeal	13820, 05940, 08676	48 / 2 oz	180	\$ 19.94	\$ 3,589.20
18	201558, 201556, 240168, 240263	Cereal Bowls, Assorted, Generic, Small, Must include one gluten-free option	1 oz Grain	MaltoMeal	04515, 03915, 27164, 27176	96/1 oz	350	\$ 19.38	\$ 6,783.00
19	200838, 200848, 200850, 203119, 203128, 203134, 203160, 203125, 203719, 203150	Cereal Bowls, Name Brand, Small, Must include one gluten-free option	1 oz Grain	General Mills or Kelloggs	GM: 11815, 11942, 11943, 31888, 31922, 32263, 32262, 31917 KEL:38000-01796, 3800-7879	96 ct	715	\$ 24.80	\$ 17,732.00
20	209395, 248630, 248631, 248632, 248633, 248634	Cereal Bowls, Name Brand, Large, Must include one gluten-free option	2 oz Grain	General Mills		60/2 oz	60	\$ 31.56	\$ 1,893.60
21	202140	Oatmeal, Instant, Maple Brown Sugar, IW	1 oz Grain	Quaker	43665	48/1.5 oz	25	\$ 12.61	\$ 315.25
22	200878	Large Chex Mix, original, IW	1.5 oz Grain	Chex	12400	60/1.75 oz	380	\$ 23.38	\$ 8,884.40
23	203132, 203130, 203133	Small Chex Mix, Hot N Spicy, Strawberry Yogurt Mix, and vendor's choice of minimum one other assorted flavor	1 oz Grain	Chex	31934	60/0.92 oz	375	\$ 23.38	\$ 8,767.50
24	200728, 249206	Munchie Mix Kid's, Original and Flamin Hot & Sweet	0.75 oz Grain	Frito Lay/Quaker	36308, 44388	104/.875OZ	493	\$ 36.09	\$ 17,792.37
25	202761	WG Hartzel Pretzels	1 oz Grain	Frito Lay/ Rold Gold	15940	104/.70OZ	218	\$ 36.09	\$ 7,867.62
26	202878, 200698, 202696	Small SunChips, Harvest Cheddar and vendor's choice of minimum one other assorted flavor	1.25 oz Grain	Frito Lay		104/1 oz	60	\$ 36.09	\$ 2,165.40
27	208586, 208585, 248594, 200726, 202529	Baked Cheetos, Small Bag, All Flavors	1.25 oz Grain	Frito Lay/Cheetos	62984	104/0.875 oz	1460	\$ 36.09	\$ 52,691.40
28	203210	WG RF Cheetos Puffs, Flamin Hot		Cheetos	21912	72/0.7 oz	469	\$ 24.99	\$ 11,720.31
29	203217	WG RF Cheetos Puffs		Cheetos	21910	72/0.7 oz	67	\$ 24.99	\$ 1,674.33

30	202891, 202892, 202893	Potato Crisps, Baked Lay's, All Flavors		Frito Lay		60/0.875 oz	910	\$ 20.83	\$ 18,955.30
31	200720, 200724, 239220	Corn Chips, Doritos RF, Specific Flavors: nacho cheese, cool ranch, flamas	1.5 oz Grain	Frito Lay	31748, 36096, 62829	72/1 oz	3289	\$ 24.99	\$ 82,192.11
32	209652, 209653, 209654, 209656, 209657, 209658, 209659, 209660	Chips, Popchips, All Flavors		Sonora Mills Food		24/.8 oz	734	\$ 13.33	\$ 9,784.22
33	209543	Chips, Tortilla Bulk		La Vencedora		6/2#	400	\$ 16.44	\$ 6,576.00
34	209542	Chips, Tortilla Ind Pack	2 oz Grain	La Vencedora		150/2 oz pkg	1100	\$ 27.44	\$ 30,184.00
35	202527	WG RF Spicy Sweet Chili Chips		Doritos	49093	72/1 oz	240	\$ 24.99	\$ 5,997.60
36	203137	Crackers, Cheez-It, WG	1 oz Grain	Kelloggs		175/0.75 oz	390	\$ 39.38	\$ 15,358.20
37	200726	Chili Cheese Fantastix		Cheetos	36098	104 / 1 oz.	408	\$ 36.09	\$ 14,724.72
38	203314, 203315	Crackers, Crisps Assorted Flavors	1 oz Grain	Nature Valley		120/1.2 oz	250	\$ 40.38	\$ 10,095.00
39	200290, 239291	Crackers, Goldfish, WG, Cheddar and vendor's choice of minimum one other assorted flavor	1 oz Grain	Pepp Farm		300/0.75	630	\$ 58.15	\$ 36,634.50
40	239362	Pirate's Booty				24/.75 oz	825	\$ 13.60	\$ 11,220.00
41	210366	Popcorn, Kettle Corn		Indiana	8435710084	48/1 oz	575	\$ 20.45	\$ 11,758.75
42	209867	Popcorn, LF Fresh		CalSnack	55000	24/1.25 oz	20	\$ 8.45	\$ 169.00
43	249186	Popcorn, Smartfood Delight, All Flavors		Pepsi	28400309004	72/.5 oz	10	\$ 24.99	\$ 249.90
44	239463, 239464	Clifbar, Zbar organic, Choc Brownie flavor and vendor's choice of minimum one other assorted flavor			191803	18/1.27 oz	165	\$ 9.50	\$ 1,567.50
45	34790, 138049, 13804	Cookie, IW, Choc Chip and vendor's choice of minimum two other assorted flavors	1.25 oz Grain	FatCat	WGCCC130-AW	130/1.75 oz	325	\$ 48.38	\$ 15,723.50
46	134668, 141305, TBD	Cookie, IW, Choc Chip and vendor's choice of minimum two other assorted flavors	1 oz Grain	Buena Vista	79015	120/1.5 oz	1250	\$ 39.69	\$ 49,612.50
47	240244	Cookies, Grandma's Mini Chocolate Chip, WG	1 oz Grain	Grandma's/PepsiCo	66154	80/1.22 oz	90	\$ 27.41	\$ 2,466.90
48	134662	Cookie Dough, Choc Chip and vendor's choice of minimum one other assorted flavor	1 oz Grain	Buena Vista	78015	160/2 oz	80	\$ 41.25	\$ 3,300.00
49	100458	Brownie, Large, IW	1 oz Grain	Dave's	225	72/2.2 oz	60	\$ 29.19	\$ 1,751.40
50	140334	Vegan Brownie WG LF, IW		Gourmet Treat	053080WG200	75/2 oz	5	\$ 31.66	\$ 158.30
51	208213	Rice Krispie Treat WG, IW - Mini	0.25 oz Grain	Kelloggs	38000-35056 38000-14540	96/0.78 oz	60	\$ 93.75	\$ 5,625.00
52	203316	Rice Krispies Treat, WG, 1.41 oz		Kellogg's	38000-11052	80/1.41 oz	545	\$ 38.95	\$ 21,227.75
53	239272	Crackers, WG Choc Chip Honey Graham, IW	1 oz Grain	Annie's/General Mills	600237	100/1.25 oz	75	\$ 35.00	\$ 2,625.00
54	208257	Crackers, WG Honey Bunny Graham, IW	1 oz Grain	Annie's/General Mills	600236	100/1.25 oz	200	\$ 35.00	\$ 7,000.00
55	248553	Crackers, Goldfish WG Giant Graham, IW	1 oz Grain	Pepp Farm	26830	300/.9	200	\$ 50.39	\$ 10,078.00
56	208146	Crackers, 3pk Honey Graham	1 oz Grain	MJM	300151	150/1 oz	305	\$ 18.56	\$ 5,660.80
57	203141	WG Cinnamon Grahams, 3 pk, IW	1 oz Grain	MJM	308151	150/3CT	20	\$ 18.75	\$ 375.00
58	203018, 203019, 203020, 203321	Crackers, Bear and Waffle Grahams, IW, Vendor's choice of minimum three assorted flavors	1 oz Grain	MJM		300/1 oz	175	\$ 42.06	\$ 7,360.50
59	202601, 202732, 202733	Crackers, Belly Bear, WG, IW, Vendor's choice of minimum three assorted flavors	1 oz Grain	J & J		200/1oz	110	\$ 36.44	\$ 4,008.40
60	201526, 201524, 202883, 207881	Crackers, Grahams Assorted including All Sport, Vanilla Dino, and Maple Sunrise, IW	1 oz Grain	MJM	51450, 524150, 570150, 512150	150/1 oz	190	\$26.25 570150-\$26.56 512150-\$29.06	\$ 4,987.50
61	203026	Crackers, Jungle WG, IW	1 oz Grain	J & J		200/1 oz	100	\$ 30.50	\$ 3,050.00

62	MFG DISCONITNUED	Graham Peanut Butter Sandwich		Tyson/Advance Pierre	68236	168/2.3oz.	220	MFG DISC	\$ -
63	401972, 406586	Sunbutter Sandwich, Grape & Strawberry		JSB Industries	12228 & 12258	96	750	\$ 76.24	\$ 57,180.00
64	203487, 203485, 203486	Jack Links, Jerky, Original and vendor's choice of minimum one other assorted flavor, IW		Jack Links		48/.85 oz	25	\$ 66.00	\$ 1,650.00
65	249264, 249265	Peanuts, Honey Roasted and Plain Salted only, IW	1 oz M/MA	SunOpta Tools For School	1129-HNY RSTD 1133-SALTED	150/1-oz- 325/1.1oz	8	1133- \$59.33 1129- \$69.38	\$ 474.64
66	239945	Edamame, Rstd light Salted, IW		Seapoint		12/1.58 oz	10	\$ 8.99	\$ 89.90
67	201360, 201362, 201364	Corn Nuts, IW, Assorted Flavors		Kraft/Heinz	2054, 2052, 2056	144/1.4 oz	50	2054- \$54.38 2052- \$55.46	\$ 2,719.00
68	202268	Hot Sauce Packets		Tapatio	7788500193	500 / 7 gr	677	\$ 26.89	\$ 18,204.53

<b>Grand Total</b>	<b>\$ 745,436.25</b>
--------------------	----------------------

Item	Description	Brand or equivalent	Pack Size	Estimated Annual Usage	Price per Pack/Case including CRV	Extended Cost
1	100% Juice Slush, All Flavors	Welch's/Cool Tropics	60/4 oz	640	Cool Tropics-\$23.63 Welch's-\$27.13	\$ 15,123.20
2	100% Juice Slush (Vegetable component 1/2 c)	Cool Tropics	60/4 oz	400	\$ 26.56	\$ 10,624.00
3	100% Juice Can, All Flavors	Juicy Juice	24/10 oz	250	\$ 14.85	\$ 3,712.50
4	Fruitable Plus Juice (Vegetable component 1/2 c)	Apple & Eve	40/4.23 oz	1700	\$ 10.25	\$ 17,425.00
5	Fruitable Plus Juice (Vegetable component 3/4 c)	Apple & Eve	36/6.75 oz	1000	\$ 12.40	
6	100% Sparkling Juice Can, Minimum of 4 flavors	Izze	24/8.4 oz	545	\$ 15.10	\$ 8,229.50
7	100% Sparkling Juice Can, Minimum of 4 flavors	Switch	24/8 oz	1572	\$ 14.95	\$ 23,501.40
8	100% Juice Pouch, All Flavors	Capri Sun	40/6 oz	1849	\$ 13.69	\$ 25,312.81
9	100% Juice Smoothies, Minimum of 3 flavors	Naked Juice	8/10 oz	460	\$ 11.80	\$ 5,428.00
10	G2, Minimum of 4 flavors	Gatorade	24/12 oz	1890	\$ 15.08	\$ 28,501.20
11	Propel Electrolyte Beverage, Minimum of 2 flavors	Propel	24/16.9 oz	120	\$ 16.79	\$ 2,014.80
12	Powerade Zero Electrolyte Beverage, Minimum of 2 flavors	Powerade	24/20 oz	920	\$ 20.58	\$ 18,933.60
13	Milk, Shelf Stable, Moo Mates, 1% White	Gossners	27/8 oz	875	\$ 10.00	\$ 8,750.00
14	Milk, Shelf Stable, Moo Mates, NF Choc	Gossners	27/8 oz	240	\$ 10.63	\$ 2,551.20
15	100% Juice Can, Fruit Punch, Grape, Green Apple, Orange Mango	Snapple	24/11.5 oz	2636	\$ 17.20	\$ 45,339.20
16	Water, Drinking, sport cap plastic bottle	Arrowhead	24/23.7 oz	6791	\$ 8.19	\$ 55,618.29
17	Water, Drinking, small	Nestle	48/8 oz	1500	\$ 9.17	\$ 13,755.00
18	Water, Drinking, Aluminum Bottle	Pathwater	12/20.3 oz	2265	\$ 9.48	\$ 21,472.20
19	Mr. Flav Electrolyte Sparkling Water, 12 oz plastic can	Mr. Flav	24/12 oz	100	\$ 16.19	\$ 1,619.00
20	100% Juice, All Flavors	Envy	24/8.3 oz	150	\$ 18.13	\$ 2,719.50
					<b>Grand Total</b>	<b>\$ 310,630.40</b>