

North County Educational Purchasing Consortium

Date: June 6, 2018

To: Consortium Members and Associate Members

From: Kara Allegro – Purchasing Agent
Fallbrook Union Elementary School District

RE: **Amendment #2 – Xerographic Paper Bid**
Bid # NCEPC 2018-116
January 1, 2018 thru December 31, 2018

Documents are attached that back up the price increase requests for both Kelly Paper and Office Depot.

Kelly Paper has requested the following increases.

1a,1b, & 1c – 3% Increase

1a Case – Current - \$26.84 – Purposed 3% Increase - \$27.64

1b Pallet – Current - \$24.36 – Purposed 3% Increase - \$25.10

1c Carload – Current - \$23.60 – Purposed 3% Increase - \$24.31

2c – 2% Increase

2c Carload – Current - \$35.91 – Purposed Increase - \$36.62

4b – 2% Increase

4b Pallet – Current - \$30.45 – Purposed Increase - \$31.06

5a – 2% Increase

5a Case – Current - \$32.55 – Purposed Increase - \$33.20

6a – 2% Increase

6a Case – Current - \$26.84 – Purposed Increase - \$27.38

7a – 2% Increase

7a Case – Current - \$45.68 – Purposed Increase - \$46.60

12a & 12b – 2% Increase – Cream & Orchid Colors

12a Case – Current - \$37.70 – Purposed Increase - \$38.45

12b Pallet – Current - \$37.70 – Purposed Increase - \$38.45

15b – 2% Increase

15b Pallet – Current - \$56.02 – Purposed Increase - \$57.14

Office Depot has requested the following increases.

2a & 2b – 7% Increase

2a Case – Current - \$41.27 – Purposed Increase - \$44.16

2b Pallet – Current - \$38.07 – Purposed Increase - \$40.73

3a & 3b – 7% Increase

3a Case – Current - \$32.44 – Purposed Increase - \$34.71

3b Pallet – Current - \$30.31 – Purposed Increase - \$32.43

4a – 7% Increase

4a Case – Current - \$32.44 – Purposed Increase - \$34.71

5b & 5c – 7% Increase

5b Pallet – Current - \$30.10 – Purposed Increase - \$32.21

5c Truckload – Current - \$28.00 – Purposed Increase - \$29.96

7b – 7% Increase

7b Pallet – Current - \$41.70 – Purposed Increase - \$44.62

8a & 8b – 7% Increase

8a Case – Current - \$33.22 – Purposed Increase - \$35.55

8b Pallet – Current - \$33.22 – Purposed Increase - \$35.55

9a & 9b – 7% Increase

9a Case – Current - \$35.65 – Purposed Increase - \$38.15

9b Pallet – Current - \$33.13 – Purposed Increase - \$35.45

10a & 10b – 7% Increase

10a Case – Current - \$29.57 – Purposed Increase - \$31.64

10b Pallet – Current - \$27.79 – Purposed Increase - \$29.74

11a & 11b – 7% Increase

11a Case – Current - \$29.57 – Purposed Increase - \$31.64

11b Pallet – Current - \$27.79 – Purposed Increase - \$29.74

12a & 12b – 7% Increase – All Colors

12a Case – Current - \$35.70 – Purposed Increase - \$38.20

12b Pallet – Current - \$35.70 – Purposed Increase - \$38.20

13a & 13b – 7% Increase – All Colors

13a Case – Current - \$35.70 – Purposed Increase - \$38.20

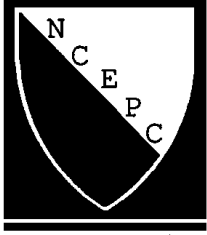
13b Pallet – Current - \$35.70 – Purposed Increase - \$38.20

14a & 14b – 7% Increase – All Colors

14a Case – Current - \$53.80 – Purposed Increase - \$57.57

14b Pallet – Current - \$53.80 – Purposed Increase - \$57.57

It is recommended that we approved the price increase for both Kelly Paper and Office Depot.



North County Educational Purchasing Consortium

Date: April 4, 2018

To: Consortium Members and Associate Members

From: Kara Allegro – Purchasing Agent
Fallbrook Union Elementary School District

RE: **Amendment #1 – Xerographic Paper Bid
Bid # NCEPC 2018-116
January 1, 2018 thru December 31, 2018**

Kelly Paper has requested the following increases.

1a,1b, & 1c – 4% Increase

1a Case – Current - \$25.81 – Purposed Increase - \$26.84

1b Pallet – Current - \$23.42 – Purposed Increase - \$24.36

1c Carload – Current - \$22.69 – Purposed Increase - \$23.60

2c – 5% Increase

2c Carload – Current - \$34.20 – Purposed Increase - \$35.91

4b – 5% Increase

4b Pallet – Current - \$29.00 – Purposed Increase - \$30.45

5a – 5% Increase

5a Case – Current - \$31.00 – Purposed Increase - \$32.55

6a – 5% Increase

6a Case – Current - \$25.81 – Purposed Increase - \$26.84

7a – 5% Increase

7a Case – Current - \$43.50 – Purposed Increase - \$45.68

12a & 12b – 5% Increase – Cream & Orchid Colors

12a Case – Current - \$35.90 – Purposed Increase - \$37.70

12b Pallet – Current - \$35.90 – Purposed Increase - \$37.70

15b – 5% Increase

15b Pallet – Current - \$53.35 – Purposed Increase - \$56.02

NORTH COUNTY EDUCATIONAL PURCHASING CONSORTIUM

AWARDED VENDOR LIST

BID TITLE: XEROGRAPHIC PAPER

SPONSORING DISTRICT: Fallbrook Union Elementary School District

BID NUMBER: NCEPC 2018-116

DISTRICT CONTACT: Kara Allegro, Purchasing Agent
Phone: (760) 731-5434 Fax: (760) 728-3851

DELIVERY: 10 Working Days on Case & Pallet, 21 Working Days on Carload Quantities

CONTRACT PERIOD: January 1, 2018 thru December 31, 2018

MINIMUM FREE FREIGHT - \$50.00

VENDOR NAME	ADDRESS	PHONE/FAX NUMBER WEBSITE	CONTACT NAME
Kelly Paper	1033 Cudahy Pl San Diego, CA 92110	800-675-3559 - Toll Free 844-979-7833 - Fax	Chuy Hernandez 619-422-1114 Chula Vista Office jesus.hernandez@kellypaper.com
Office Depot	6170 Cornerstone Ct East #180 San Diego, CA 92121	858-352-0479 - Toll Free 858-352-0489 - Fax	Mike Stechel Account Manager mike.stechel@officedepot.com
Veritiv	7500 Amigos Ave Downey, CA 90242	800-526-1017 - Toll Free 562-922-7861 - Fax	David Jensen Sales david.jensen@veritivcorp.com

Item No.	Estimated Usage	Item Specification/Description	Brand / Mill Stock No.	Awarded Vendor	Per Case Price	UOM Extension
SUPER PREMIUM, WHITE						
1		Super Premium No. 4 high-speed multi-use dual purpose paper, white, 20#, 8 ½" x 11" . Designed for xerographic reproduction, also suitable for offset or spirit duplicating. Brightness: 96% min; Opacity: 88% min Bid Per Case Price				
1a	270	Case (10 reams per case)	11049F	Kelly Paper	\$ 27.64	\$ 27.64
1b	499	Pallet (40 cases per pallet)	11049F	Kelly Paper	\$ 25.10	\$ 1,004.00
1c	20	Carload (21 pallets per carload)	11049F	Kelly Paper	\$ 24.31	\$ 20,420.40
SUPER PREMIUM, WHITE						
2		Super Premium No. 4 high-speed xerographic dual purpose paper, white, 20#, 8 ½" x 14" . Designed for xerographic reproduction, also suitable for offset or spirit duplicating. Brightness: 96% min; Opacity: 88% min. Bid Per Case Price				
2a	37	Case (10 reams per case)	665773 Domtar	Office Depot	\$ 44.16	\$ 44.16
2b	1	Pallet (30 cases per pallet)	1836PLT	Office Depot	\$ 38.07	\$ 1,142.10
2c	1	Carload (21 pallets per carload)	11036A	Kelly Paper	\$ 36.62	\$ 23,070.60

Item No.	Estimated Usage	Item Specification/Description	Brand / Mill Stock No.	Awarded Vendor	Per Case Price	UOM Extension
3		Super Premium No. 4 high-speed xerographic dual purpose paper, white, 20#, 8 ½" x 11", 3 hole-drilled. Designed for xerographic reproduction, also suitable for offset or spirit duplicating. Brightness: 96% min; Opacity: 88% min. Bid Per Case Price				
3a	30	Case (10 reams per case)	665746	Office Depot	\$ 34.71	\$ 34.71
3b	1	Pallet (40 cases per pallet)	3915PLT	Office Depot	\$ 32.43	\$ 1,297.20
4		Super Premium No. 4 high-speed xerographic dual purpose paper, white, 20#, 8 ½" x 17". Designed for xerographic reproduction, also suitable for offset or spirit duplicating. Brightness: 96% min; Opacity: 88% min. Bid Per Case Price				
4a	60	Case (5 reams per case)	665809	Office Depot	\$ 34.71	\$ 34.71
4b	1	Pallet (40 cases per pallet)	11037A	Kelly Paper	\$ 31.06	\$ 1,242.40
PREMIUM, WHITE						
5		Premium No. 4 high-speed xerographic dual purpose paper, white, 20#, 8 ½" x 11". Designed for xerographic reproduction, also suitable for offset or spirit duplicating. Brightness: 92% min; Opacity: 88% min. Xerox #3R2047				
5a	55	Case (10 reams per case)	11135A	Kelly Paper	\$ 33.20	\$ 33.20
5b	115	Pallet (40 cases per pallet)	822698	Office Depot	\$ 32.21	\$ 1,288.40
5c	22	Carload (21 pallets per carload)	Xerox 3R2047TRK	Office Depot	\$ 29.96	\$ 22,646.40

Item No.	Estimated Usage	Item Specification/Description	Brand / Mill Stock No.	Awarded Vendor	Per Case Price	UOM Extension
6		Premium No. 4 high-speed xerographic dual purpose paper, white, 20#, 8 1/2" x 11" . Designed for xerographic reproduction, also suitable for offset or spirit duplicating. Brightness: 92% min; Opacity: 88% min. Bid Per Case Price				
6a	20	Case (10 reams per case)	11049F	Kelly Paper	\$ 27.38	\$ 27.38
6b	90	Pallet (40 cases per pallet)	43NCP5011	Veritiv	\$ 23.35	\$ 934.00
6c	10	Carload (21 pallets per carload)	43NCP5011	Veritiv	\$ 21.20	\$ 17,808.00
7		Premium No. 4 high-speed xerographic paper, white, 20#, 8 1/2" x 14" . Designed for xerographic reproduction, also suitable for offset or spirit duplicating. Brightness: 92% min; Opacity: 88% min. <u>Xerox #3R2051. No substitute.</u> Bid Per Case Price				
7a	145	Case (10 reams per case)	11137A	Kelly Paper	\$ 46.60	\$ 46.60
7b	1	Pallet (30 cases per pallet)	3R2051PLT	Office Depot	\$ 44.62	\$ 1,338.60
8		Premium No. 4 high-speed xerographic paper, white, 20#, 8 1/2" x 14" . Designed for xerographic reproduction, also suitable for offset or spirit duplicating. Brightness: 92% min; Opacity: 88% min. Bid Per Case Price				
8a	425	Case (10 reams per case)	348045	Office Depot	\$ 35.55	\$ 35.55
8b	2	Pallet (30 cases per pallet)	348045	Office Depot	\$ 35.55	\$ 1,066.50

Item No.	Estimated Usage	Item Specification/Description	Brand / Mill Stock No.	Awarded Vendor	Per Case Price	UOM Extension
9		Premium No. 4 high-speed xerographic paper, white, 20#, 8 ½" x 11", 3 hole-drilled. Designed for xerographic reproduction, also suitable for offset or spirit duplicating. Brightness: 92% min; Opacity: 88% min. Xerox #3R2641. No substitute. Bid Per Case Price				
9a	186	Case (10 reams per case)	887547	Office Depot	\$ 38.15	\$ 38.15
9b	8	Pallet (40 cases per pallet)	3R2641PLT	Office Depot	\$ 35.45	\$ 1,418.00
10		Premium No. 4 high-speed xerographic paper, white, 20#, 8 ½" x 11", 3 hole-drilled. Designed for xerographic reproduction, also suitable for offset or spirit duplicating. Brightness: 92% min; Opacity: 88% min. Bid Per Case Price				
10a	40	Case (10 reams per case)	495200	Office Depot	\$ 31.64	\$ 31.64
10b	36	Pallet (40 cases per pallet)	851031ODPLT	Office Depot	\$ 29.74	\$ 1,189.60
11		Premium No. 4 high-speed xerographic dual purpose paper, white, 20#, 11" x 17". Designed for xerographic reproduction, also suitable for offset or spirit duplicating. Brightness: 92% min; Opacity: 88% min Bid Per Case Price				
11a	110	Case (5 reams per case)	536648	Office Depot	\$ 31.64	\$ 31.64
11b	5	Pallet (40 cases per pallet)	843923ODPLT	Office Depot	\$ 29.74	\$ 1,189.60

Item No.	Estimated Usage	Item Specification/Description	Brand / Mill Stock No.	Awarded Vendor	Per Case Price	UOM Extension
12		Premium No. 4 colored high-speed xerographic paper or xerographic bond, 20#, 8 1/2" x 11". Bid Per Case Price				
12a	9,526	Case (10 reams per case)	345637-Blue 345678-Buff 919519-Cherry 345660-Canary 345686-Goldenrod 345645-Green 345702-Gray 345694-Ivory 345652-Pink 478123-Salmon 860581-Tan	Office Depot	\$ 38.20	\$ 38.20
			10016R-Cream 10016P-Orchid	Kelly Paper	\$ 38.45	\$ 38.45
12b	15	Pallet (40 cases per pallet)	345637-Blue 345678-Buff 919519-Cherry 345660-Canary 345686-Goldenrod 345645-Green 345702-Gray 345694-Ivory 345652-Pink 478123-Salmon 860581-Tan	Office Depot	\$ 38.20	\$ 38.20
			10016R-Cream 10016P-Orchid	Kelly Paper	\$ 38.45	\$ 38.45

Item No.	Estimated Usage	Item Specification/Description	Brand / Mill Stock No.	Awarded Vendor	Per Case Price	UOM Extension
PREMIUM COLORED- ATTACHMENT WITH COLORS AND PART #'S						
13		Premium No. 4 colored xerographic paper or xerographic bond, pastel colors, 20#, 8 1/2" x 11". <u>Xerox only.</u> No Substitute. Bid Per Case Price				
13a	979	Case (10 reams per case)	Xerox 345637-Blue 345660-Yellow 345634-Green 345652-Pink 345686-Gold 345694-Ivory	Office Depot	\$ 38.20	\$ 38.20
13b	4	Pallet (40 cases per pallet)	Xerox 345637-Blue 345660-Yellow 345634-Green 345652-Pink 345686-Gold 345694-Ivory	Office Depot	\$ 38.20	\$ 1,528.00

Item No.	Estimated Usage	Item Specification/Description	Brand / Mill Stock No.	Awarded Vendor	Per Case Price	UOM Extension
14		Premium No. 4 xerographic paper or xerographic bond, pastels colors, 20#, 8 1/2" x 14". <u>Xerox only. No Substitute</u> Bid Per Case Price				
14a	15	Case (10 reams per case)	Xerox 345710-Blue 345744-Yellow 345728-Green 345777-Ivory 345736-Pink 345769-Goldenrod	Office Depot	\$ 57.57	\$ 57.57
14b	1	Pallet (30 cases per pallet)	Xerox 345710-Blue 345744-Yellow 345728-Green 345777-Ivory 345736-Pink 345769-Goldenrod	Office Depot	\$ 57.57	\$ 1,727.10

Item No.	Estimated Usage	Item Specification/Description	Brand / Mill Stock No.	Awarded Vendor	Per Case Price	UOM Extension
15		Premium No. 4 xerographic paper or xerographic bond, pastels colors, 20#, 8 1/2" x 14". Bid Per Case Price				
15a	30	Case (10 reams per case)	Domtar 103309-Blue 103341-Canary 10026M-Salmon 168030-Cream 103168-Goldenrod 103366-Green 103325-Buff 102889-Gray 102863-Tan 102269-Lilac 103770-Orchid 103176-Ivory 103820-Turquoise 102210-Cherry 103382-Pink	Veritiv	\$ 53.40	\$ 53.40
15b	1	Pallet (30 cases per pallet)	Domtar 10026C-Blue 10026E-Canary 10026M-Salmon 10026F-Goldenrod 10026G-Green 10026P-Orchid 10026K-Ivory 10026H-Pink	Kelly Paper	\$ 57.14	\$ 1,714.20